Cortellis Deals Intelligence

Make the best deals in record time

Deal-making is the lifeblood of the pharmaceutical industry and a central focus for company growth, getting drugs or devices to market, and overall success.

Cortellis Deals Intelligence offers critical analysis of crucial biopharmaceutical deals data. New features and functions make finding, analyzing, and sharing the right piece of intelligence easier than ever.

Compare biopharmaceutical deals faster

1. What’s my asset worth?
2. Who are the most likely partners?
3. When should I sell or partner?
4. What deal structure fits my needs?

Answer these questions and compare life sciences deals to enable effective negotiations with Cortellis Deals Intelligence. Advanced indexing, decoded analysis, and smart summaries help you quickly act on the right opportunities.

Cortellis Deals Intelligence helps you easily

- Find precise comparables
- Understand a set of deals quickly and thoroughly
- Create your own custom analysis

Understand a deal in minutes – not hours

Quickly identify potential deal partners by therapeutic area, mechanism, technology, and stage of development. Cortellis Deals Intelligence uses precise indexing, so you can get to the results that matter faster. Gain deeper insights into biopharma alliances by drawing on gold standard pharmaceutical deals intelligence including:

- The most comprehensive deals data set in our industry
- Contracts, including unredacted, secured through Freedom of Information Act (FOIA) requests
- Analysis that includes summaries, graphs, deal overviews, and detailed financials
Enhanced content and functionality

- 90,000+ deals, including M&A
- 32,000+ contracts
- More efficient functionality and expanded deals content, including international and smaller deals
- Integration of deals data with drugs, companies, patents, trials and more
- More than 35 new content and feature types for Cortellis Competitive Intelligence users

Easy-to-access summaries to help you understand deals faster:

- Standardized Cortellis Snapshot tab provides you with a quick look at key deal parameters
- Events, Financial, Contract, Drugs, Patents, and other tabs afford detailed information on relevant aspects of each deal
- Quick Deal Overview allows you to understand deals quickly in one visual graphic
- Event Summaries provide tabulated and “decoded” analysis of announced deals

Generate your own custom analyses for quick assessment and rapid sharing:

- Exported Financial Summaries provide rapid looks at deal values by stage, while graphs and pivot tables allow you to create your own analysis
- Comprehensive raw data with exports allow for in-depth deal analysis

See the actual deal structures:

- Review more than 29,000 complete contracts, including unredacted versions, to evaluate the true structure of a deal and determine “real” values

Who we are

Clarivate Analytics accelerates the pace of innovation by providing trusted insights and analytics to customers around the world, enabling them to discover, protect and commercialize new ideas faster. We own and operate a collection of leading subscription-based services focused on scientific and academic research, patent analytics and regulatory standards, pharmaceutical and biotech intelligence, trademark protection, domain brand protection and intellectual property management. Clarivate Analytics is now an independent company with over 4,000 employees, operating in more than 100 countries and owns well-known brands that include Web of Science, Cortellis, Derwent, CompuMark, MarkMonitor and Techstreet, among others. For more information, visit clarivate.com

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