



National MCO Analyzer

Quick Start Guide

June 2022



What is National MCO Analyzer?

National MCO Analyzer provides a clear view of the shifting opportunities and barriers MCO face in today's commercial marketplace—and offers detailed analysis of the fast-changing Medicare and Medicaid segments.

Leverage a big-picture view of national insurers' corporate strategies, key markets and plan designs:

- ✓ Understand the context and environment in which MCOs are doing business—gain insight into the motivations behind their action
- ✓ Evaluate and improve sales strategy and push- and pull-through initiatives with expert analysis and critical insight

National MCO Analyzer includes:

- ✓ Event-driven market analysis from Decision Resources Group's managed care market experts, integrated with a forecast for each plan in the year ahead.
- ✓ Comprehensive SWOT analysis outlining each MCO's strengths, challenges and opportunities.
- ✓ Overviews of each MCO's commercial, Medicare, Medicaid and pharmacy benefit strategies, including plan designs, formulary and specialty drug management.

National MCO Analyzer - Comprehensive Benefits

MCO Analyzer Profiles

A comprehensive look at the largest carriers, their largest markets by segment and their pharmacy benefit and provider contracting strategies.

Interactive Dashboard

All the robust data you expect from MCOA, now included in an easy to use, dynamic platform that puts the information you need at your fingertips.

Commercial Analyzer

Quarterly updates on trends, key pressures and disruptors affecting the managed care market.

Medicare Analyzer

An overview of national Medicare trends, including benefit design and enrollment, value-based purchasing and other quality initiatives.

Medicaid Analyzer

Updates on national Medicaid trends and challenges shaping coverage and access. The Medicaid Analyzer includes state Medicaid Profiles, providing key details and analysis of each state's unique Medicaid program.

Policy Tracker

Updates on regulation, legislation, and policy changes affecting managed care .

Get started using National MCO Analyzer

Clarivate | DRG

Welcome [Name] from Clarivate

Hover over any link to learn more about each product platform. Green check marks indicate partial or full content is available to you as part of your current subscription.

Have a question? **Please contact us**

1. Go to: <https://authentication.decisionresourcesgroup.com/login>

2. Upon login screen, use your work e-mail address and password to login. If you experience any issue, please contact DRG.support@clarivate.com

3. Click on the “US Market Access Insights Platform” link.

Understand the Market

Disease, Company & Drug Insights

- ✓ Disease, Company & Drug Insights Platform
 - Disease Insights
 - Epidemiology
 - Biosimilars
 - Company and Drug Insights

Medtech

- ✓ Medtech Insights Platform
 - Market Insights (Medtech 360)
 - Brand Tracking (Pricetrack & Marketrack)
 - US Medical Supply Distribution

US Market Access Insights

- ✓ US Market Access Insights Platform
 - Health Plan Analysis
 - Market Overviews
 - Market Overview Interactive Database
 - National MCO Analyzer
 - Power Profiles

Optimize Access

US Formulary Data & Analytics
By Fingertip Formulary

- ✓ Account Management Dashboard
- ✓ Fingertip Accounts
- ✓ Fingertip Alerts
- ✓ Fingertip Analytics
- ✓ Fingertip Home Page (Legacy Platforms)
- ✓ Fingertip Restrictions
- ✓ Fingertip Validation Tool
- Field Force Navigator (FFN)
- ✓ Fingertip PolicyTrack

US Lives Data & Analytics

- ✓ Employer Vantage (2020 Data)
- ✓ Employer Vantage (2021 Data)
- ✓ Integrated Payer Platform
- ✓ Managed Market Surveyor Suite (Including Pharmacy Benefit Evaluator)

Global Market Access

- ✓ Context Matters Market Access Platform (MAP)
- ✓ Global Market Access Solution (GMAS)

Couponing and Copay Accumulator Landscapes

- ✓ Coupon Analysis Threat Assessor (CATA)

Engage Customers

Sales Enablement

- ✓ Fingertip Publisher

Commercial Targeting

- ✓ Healthbase
- ✓ Medtech Insights Platform
 - Commercial Targeting (Procedure Finder)
- Field Force Navigator (FFN)

Digital/Multichannel Stakeholder

- ✓ Digital Insights Platform
 - Multichannel Physician Engagement
 - Multichannel Patient Engagement
 - Multichannel Payer Engagement

Market Access Insights Homepage

The screenshot shows the Market Access Insights Homepage. At the top left is the Clarivate | DRG logo. At the top right is a 'Browse All' link with a dropdown arrow, and notification, chat, and user icons. A purple banner at the top contains the text 'Hi [redacted], what are you looking for today?' and a search bar. The search bar has a dropdown menu showing 'US Market Access' and a text input field with the placeholder 'Start typing a geography, account or solution type'. Below the banner, there's a section titled 'Browse US Market Access Insights by' with four icons: Geography (map of the US), Account (building with location pin), Solutions (laptop with Venn diagram), and My Favorites (three vertical bars with colored squares). Below these icons are two buttons: 'Browse All Research' and 'Edit My Favorites'. To the right of this section is a sidebar with three categories: 'Blog Updates' (with a post about physician practice ownership), 'Thought Leadership' (with a post about retail giants), and 'Videos'. At the bottom right of the sidebar is a pagination control showing '1 2 3 4 5 »'. A blue question mark icon is at the bottom right of the page.

1. Browse US Market Access Insights by

2. US Market Access - Start typing a geography, account or solution type

3. Edit My Favorites

1. Browse Research by:

Geography, Account, Solutions, My Favorites. You may also click on the Browse All Research link.

2. Utilize the Quick Search

Using the “Quick Search” you can search for a specific geography, account or solution type.

3. My Favorite Topics

Choose Geographies and Accounts you are interested in and click on the “Save Settings” button.

Browsing Market Access Insights

The screenshot shows the Clarivate National MCO Analyzer interface. The top navigation bar includes the Clarivate logo, a 'DRG' dropdown, and a search bar labeled '1' with the placeholder text 'Start typing a geography, account or solution type'. Below the search bar, the left sidebar contains a 'FILTERS' section labeled '2' with expandable categories: Ownership (All Content), Geography (National), Account (All Accounts), and Solutions (National Landscape Trends, National Medicaid Landscape Trends, National Medicare Landscape Trends, National MCO Analyzer Profiles, National MCO Analyzer Brief, National MCO Analyzer Dashboard, State Medicaid Profiles). The main content area shows '32 Items Found' and a 'Sorted by' dropdown menu labeled '3' set to 'Title'. The results list includes items like 'Aetna | 2021 | National MCO Analyzer', 'Aetna | 2021 | National MCO Analyzer Brief', 'Anthem | 2021 | National MCO Analyzer', 'Anthem | 2021 | National MCO Analyzer Brief', 'CambiaHealth | 2021 | National MCO Analyzer Brief', 'CareFirst | 2021 | National MCO Analyzer Brief', and 'CareSource | 2021 | National MCO Analyzer Brief'. The right sidebar features 'Blog Updates', 'Thought Leadership', and 'Videos' sections with article previews. A pagination bar at the bottom right shows '1 2 3 4 5 »' and a help icon.

1. Quick Search

Start typing a Geography, Account or Solution type.

2. Advanced Filtering

Filter your results further by adding multiple states, health plans, providers or solutions.

3. Sort Results

You may sort your results by Title or Publication date.

Accessing & Downloading Content

1. Search the report

Using the “Quick Search” you can search for specific key words

2. Table of Contents

Jump about the chapters of the report by clicking into the chapter name.

3. Expand your View

Click on the arrows to expand your view and easily .

Clarivate™ | DRG US Market Access Start typing a geography, account or solution type

Back to search results

HEALTH PLAN
Centene Corporation - National

Owned content All content

Available Content Collapse all

Search within content

1

2

3

4

5

Centene | 2021 | National MCO Analyzer

01 Oct 2021

DISPLAY All 0 0

Updates: Key Market Events

September 2021 - Centene close to Magellan Health acquisition

Centene has completed its planned acquisition of behavioral health company Magellan Health. The \$2.2 billion deal will create a behavioral platform with 41 million members under Centene's HealthCare Enterprises division. With behavioral health and social determinants of health receiving greater attention from payers and providers, the merger will greatly expand Centene's resources in treating members' medical and behavioral health together, which is especially critical with populations in Medicaid, dual eligibles and foster care, all priorities for Centene.

September 2021 - Centene faces increased Medicaid bid competition

While Centene has been skilled at growing its Medicaid business through winning contracts in both new states and new lines of business, other insurers are making increasing efforts to win those contracts, and the nation's largest Medicaid carrier will have to take additional steps to secure new business. Pivotal contracts such as Louisiana are coming up for bids, and others could end up restarting the contracting process, such as Kentucky, Pennsylvania, and Ohio. Centene's new East Coast headquarters in Charlotte also indicates a tighter focus in contracts across the multiple regions.

Next section
Centene Corp.

Downloads

MAIN FILES

Centene_2021_National_MCO_Analyzer.pdf

ADDITIONAL FILES

All Excel

All PPT

National MCO Analyzer Dashboard

The National MCO Analyzer Dashboard provides insights into trends affecting enrollment and MCO strategy.

Access now

Managed Market Surveyor Suite

4. Report Downloads

Download the report as PDF. You may also download additional Excel and PPT files.

5. Interactive Dashboard

Access our Interactive Database, an easy to use, dynamic platform that puts the information you need at your fingertips.



Have a Question?

Healthcare.support@clarivate.com
clarivate.com

About Clarivate

Clarivate™ is a global leader in providing solutions to accelerate the lifecycle of innovation. Our bold mission is to help customers solve some of the world's most complex problems by providing actionable information and insights that reduce the time from new ideas to life-changing inventions in the areas of science and intellectual property. We help customers discover, protect and commercialize their inventions using our trusted subscription and technology-based solutions coupled with deep domain expertise. For more information, please visit clarivate.com.

© 2022 Clarivate. All rights reserved. Reproduction or redistribution of Clarivate content, including by framing or similar means, is prohibited without the prior written consent of Clarivate. Clarivate and its logo, as well as all other trademarks used herein are trademarks of their respective owners and used under license.