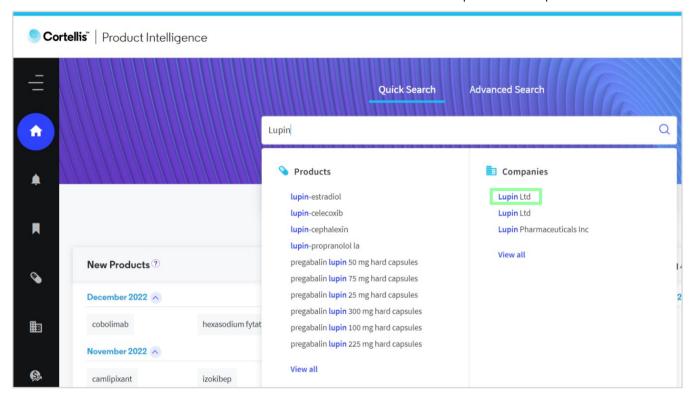


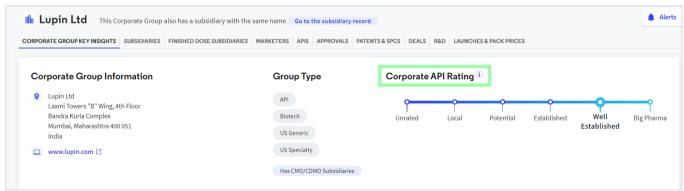
Identify manufacturing subsidiaries in a company record

This Quick Reference card will help you discover manufacturing subsidiaries of Lupin as well as determine their location and number of API and regulatory filings.

From the homepage in Cortellis Product Intelligence go to Quick Search and type Lupin. Suggestions will be listed at the bottom of the field, click **Lupin LTD** to access its profile. Note the icon next the name indicates which one is the Head Quarters or Corporate Group.



Once in the **Corporate Group Key insights**, location, link to company's website and **Corporate API rating** can be found.

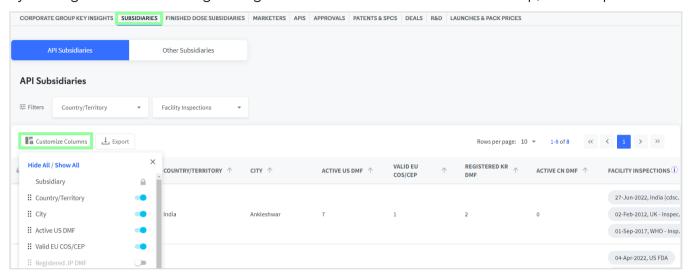




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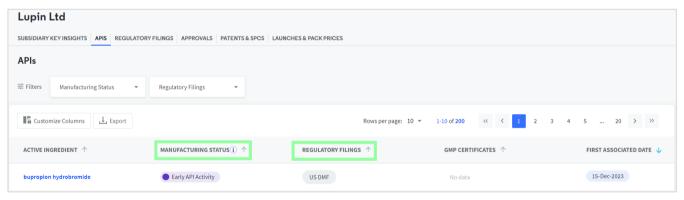
API subsidiaries table in the next tab provides an overview on number of APIs and regulatory filings for these types of subsidiary. These sections can be presented as a customizable table by clicking 'View details'.

Columns can be hidden or displayed from the **Customize Columns** button. Content can be **sorted** by clicking on the title to bring the highest number of Active US DMF to the top, for example.



Company names in Cortellis Product Intelligence are hyperlinked, allowing you to navigate the specific subsidiary profiles and analyze their portfolio and patents when running a due diligence.

The following table presents APIs associated to Lupin Ltd subsidiary based Tarapur, as well as their manufacturing status and regulatory filings.



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Glossary:

Manufacturing Status is the relationship between the API and the manufacturing site, according to Cortellis Product Intelligence. There are 6 different levels of Manufacturing Status, shown next:

- **Commercially Available** Cortellis Product Intelligence has confirmed with multiple sources that the site is producing or is capable of producing commercial quantities of the API.
- **Under Development** Cortellis Product Intelligence has confirmed with multiple sources that the site is developing a process or scaling up production of the API.
- **Early** Cortellis Product Intelligence has learned within the last year that there may be a connection between the API and the manufacturing site but has not yet validated this information with multiple sources.
- **Unconfirmed** Cortellis Product Intelligence has not been able to confirm or has conflicting information from multiple sources concerning the status of development at this site.
- **Innovator or Marketer** -API is manufactured by the marketer and/or innovator of the branded product or by a third party for exclusive use by the innovator/marketer.
- **Not Manufacturing** Cortellis Product Intelligence has either confirmed that the company is not (and never was) manufacturing this API, had at some time in the past manufactured this API, or is trading another company's API.

Corporate API Rating as proprietary analytic that indicates how capable the corporate group is of supplying bulk API to regulated markets, i.e. Western Europe and North America. This pertains to all API the company manufactures and not just the moledule in the specific API reports. There are 6 different levels of Corporate API rating, shown next:

- **Big Pharma** Innovative companies with at least \$1.0B USD in annual R&D expenditures
- Well Established -Companies with years of experience supplying active ingredients to regulated market.
- **Established** Less of a track record in supplying to regulated markets, either in terms of years of history or number of products supplied. Still considered as capable of supplying regulated markets.
- **Potential** Interest in supplying regulated markets, but with limited or no known performance.
- **Local** Supplying only to their local and other less-regulated markets; do not currently have the capability of passing inspections by regulatory bodies like the US FDA.
- Unrated Companies for which Cortellis Product Intelligence has not assigned a rating.

For more information contact Customer Service at LS Product Support