

## Unprecedented pressure to accelerate innovation





3.2%

The 2021 IRR for R&D investment is 3.2%, well below average IRRs seen a decade earlier, improving the need to optimize R&D processes

Source



### Costly, ill-informed decisions

40%

of clinical trial, failures are because no clear link is ever made between target and disease

Source



#### Avoidable failures

Selecting the right target is the **most** important investment decision we make in drug discovery

**Source** 



Prioritize indications and optimize target and biomarker selection and validation



### Find your targets

- Easily search for drug and putative targets for your condition of interest
- Explore latest novel drug targets and latest drug targets entering the clinical arena



#### Navigate target content

- Select and identify targets quickly and easily with powerful filters and data
- Review the target landscape around your search of interest using graphical representations



#### Rank targets and conditions

Leverage the target condition heatmap to:

- Prioritize your targets for a particular disease
- Prioritize indication selection
- Find conditions for drug repurposing



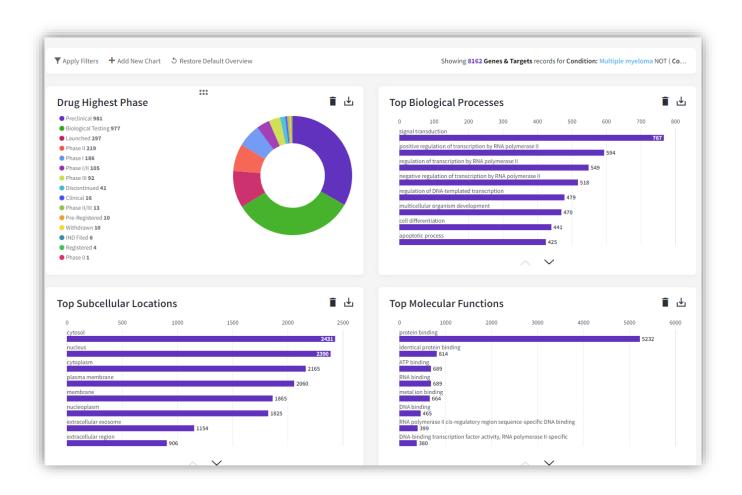
### Pathway maps

- Identify targets in the same signaling pathway
- Understand the biological rational of your mechanism of action or disease of interest



Navigate target content

- Powerful advanced search and filter elements to narrow down your search of interest
- Use graphical representations to review the target landscape

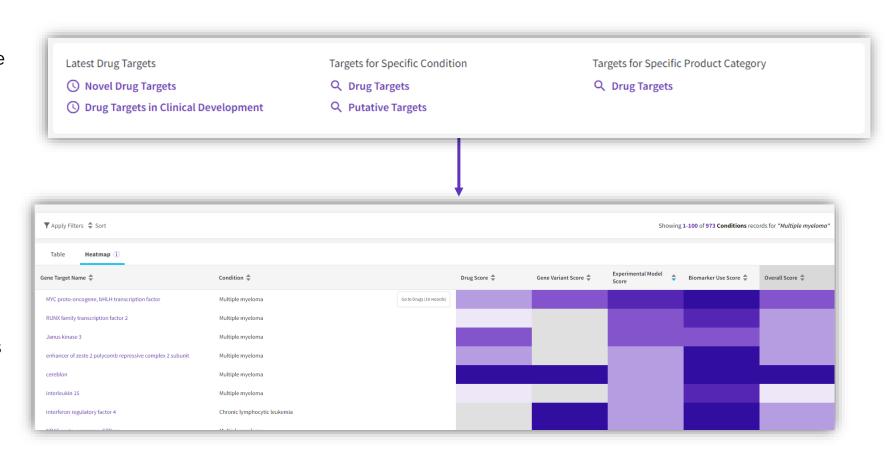




## Target prioritization

 Easily search for drug and putative targets for your condition of interest

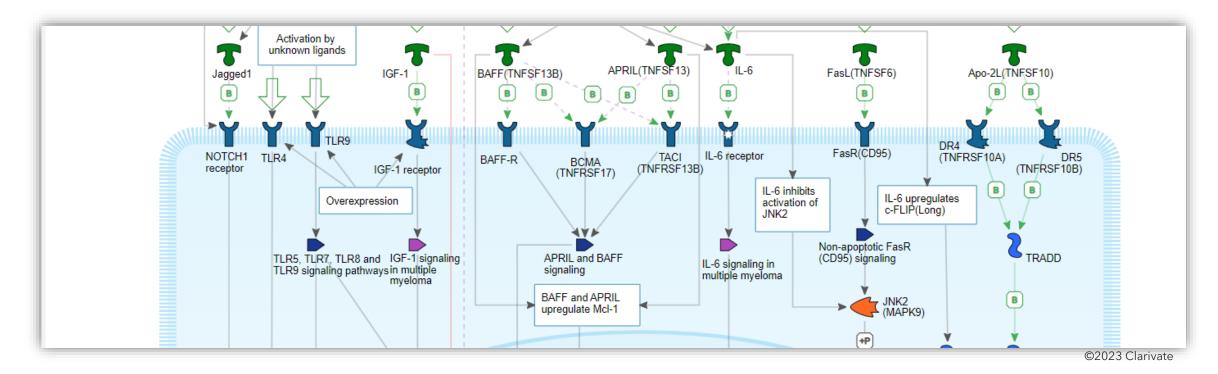
- Easily validate and prioritize potential targets with our proprietary target-condition relationship scoring heatmap
- Link to all related information to make it easier to connect-the-dots
- Make more informed go/no-go decisions based on previous and active research



## Pathway maps

- Identify potential targets in the same signaling pathway
- Identify drug targets and targets related to a condition in the pathway map

- Understand the biological plausibility of the mechanism of action or biomarker of interest
- Understand the biological rationale behind a disease or toxic process
- Easily identify the more prominent pathway maps in your targets of interest



# Cortellis Drug Discovery Intelligence vs. other preclinical databases









### Scientific perspective

Leverage the most comprehensive scientific pipeline database available, covering pipeline data, patents, literature and conferences.

#### Reliable, enriched data

Search by drug name, disease areas, chemical structure and more, and drill down to the answers you need with 20+ granular filters and data indexed using controlled vocabulary lists.

#### **Dynamic** visualizations

Save time and effort and make data-driven decisions with our proprietary target-disease relationship scoring heatmap.

### **Integrated insights**

Part of the unified Cortellis suite which provides access to toxicity, regulatory, clinical trials, deals, and generics intelligence to support your whole organization.



