

Evaluate life sciences deals to find the best partner, empower negotiations and fuel company growth.



Identify potential partners

Identify in-license opportunities based on your ideal candidate's characteristics or find outlicensing partners based on their experience in the field and/or gaps in their portfolio.



Conduct comprehensive due diligence

Perform due diligence for potential partnerships or M&A opportunities with the critical data you need to understand deal structures, financials, contracts and more.



Negotiate your best deal

Craft your optimal deal with data and insights to benchmark an asset, forecast its performance and confidently prepare for negotiations.



Predict deal sizes and best timing

Calculate potential deal sizes at each stage of drug development and uncover how likely it would be for a drug to progress to the next phase of development if you were to partner.



Negotiate your best possible deal using intelligence from the industry's most comprehensive and high-quality life sciences deals database.

135K+

308K+

early-stage deals (with 10K+ M&A deals) 15.5K+

deals with contracts

(9.6K+ unredacted)

12K+
venture funding reports

Global

~40%

more accurate forecasts with our proprietary machine learning analytics, outperforming traditional benchmarking

Figure 1: Confidently forecast deal values and success probabilities by all stages of development by using our best-in-class Deals Predictive Analytics software.

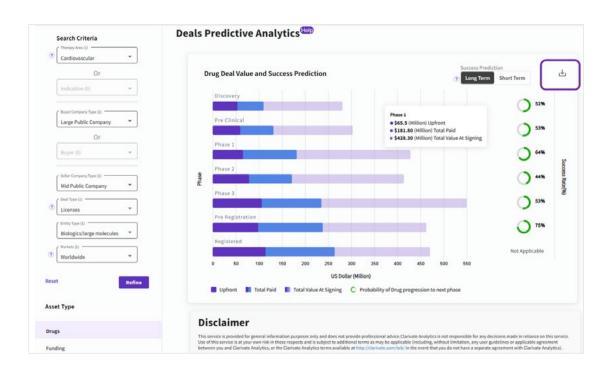
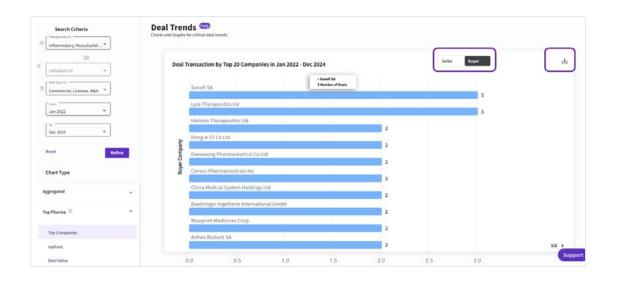


Figure 2: Easily identify top buyers or sellers by Therapy areas or Indications for all deal types.



"Searching through publicly available data took up way too much of my time.

Cortellis allows me to get quickly to the deal information I need."

Chief Business Officer, Biotechnology Company

"Cortellis Deals Intelligence provides
our organization with the necessary
insights to confidently negotiate
the most informed and best value deal."

Business development and licensing professional, Top 10 global pharma



Why choose Cortellis Deals Intelligence?



Outdo the competition

Access more early-phase information than you'll find anywhere else, including discovery and preclinical stage deals and start-up companies, so you don't miss emerging competitors or licensing opportunities.



Find answers in the data

Forecast deal values and success with our predictive analytics tool, which is ~40% more accurate than standard conventional averages-based benchmarking of deal values.



Time-saving trends visualizations

Key deal trends graphs allow you to monitor deal activity and perform due diligence within minutes, and easily create reports for internal and/or partnering meetings.



Powerful search filters

Quickly identify potential deal partners by therapeutic area, mechanism, technology, or stage of development and get to information faster with precise indexing, decoded analysis, and smart summaries.



Get the complete picture

Cortellis Deals Intelligence is a powerful tool on its own, but when used in conjunction with Cortellis Competitive Intelligence, you'll gain an even stronger competitive edge by combining insights on deals with extensive pipeline, company, and patent information.

About Clarivate

Clarivate is a leading global provider of transformative intelligence. We offer enriched data, insights & analytics, workflow solutions and expert services in the areas of Academia & Government, Intellectual Property and Life Sciences & Healthcare. For more information, please visit clarivate.com.

Inform your deal making with data you can trust. To learn more, visit us at:

Cortellis Deals Intelligence

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