

Market insights summary

United States pulmonology device market

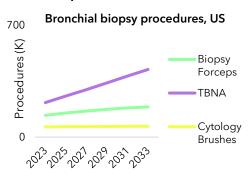
What's trending?

As disposable bronchoscopes gain traction for infection prevention, reusable bronchoscope revenues face growing pressure

- Regulatory guidance and infection control concerns have accelerated U.S. adoption of disposable bronchoscopes. FDA and clinical guidelines during COVID-19 favored singleuse devices, prompting strong industry support and a wave of product launches.
- Companies like Verathon, Ambu, Olympus, and Boston Scientific introduced new singleuse models, fueling market growth. This shift is boosting disposable sales while putting downward pressure on reusable bronchoscope revenues by reducing the need for reprocessing infrastructure.

Lung cancer screening recommendations in the US will support an increase in demand for biopsies and the devices used in these procedures

- Recommendations from the United States
 Preventive Services Taskforce and American
 Cancer Society, along with proposed
 legislation to expand access, are expected to
 increase lung cancer screening referrals.
- As more anomalies are detected, demand for biopsy procedures—and related device sales—is projected to grow.



TBNA - Transbronchial Needle Aspiration

Access more insights and data in the <u>report</u>. <u>Speak to our team</u> to see how we can power your innovation.

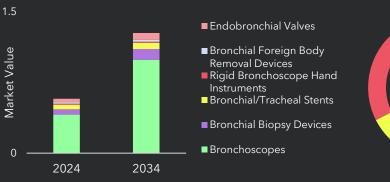
2024 U.S. pulmonology device market snapshot

\$576M

8.9% CAGR ('19-'34)

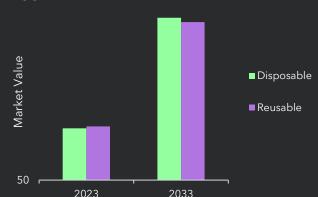
U.S. pulmonology device market, by product type, USD B

2024 U.S. competitive landscape





Bronchoscope Market, by Durability, US, USD M



Olympus

 Olympus led the US pulmonology device market, driven by a broad and strategic product portfolio that includes premiumpriced EBUS-TBNA needles and reusable flexible white light bronchoscopes.

Verathon

• Verathon surpassed Ambu as the top player in the disposable bronchoscope market, driven by strong sales of its BFlex 2 line, according to Clarivate's US *Pricetrack* product.

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