



## Case Study | Paion

## Confidently complying with global regulatory guidelines

German pharmaceutical company Paion lacked an understanding of the requirements needed for each market in which it operates or would like to expand. Finding the right documents in English was also a challenge, as a wide variety of agency websites have few or no English documents.

Paion turned to Cortellis Regulatory Intelligence<sup>™</sup> because of its depth and accuracy of data, and its certified translations of official source documents.

By using key features such as local regulatory summaries, source documents from regulatory authorities and professional translations of key local documents into English, Paion has been able to:



make data-driven, informed decisions related to regulatory strategy,



confidently comply with regulatory guidelines,



better understand the local regulatory environment in all countries in which it operates,



save time and money tracking regulatory changes and



easily share regulatory information across the organization.

"Cortellis Regulatory Intelligence has provided our organization with the necessary insights to confidently comply with regulatory guidelines. It is used every day to keep us up to date and stay compliant."

Caroline Alba, Regulatory Professional, Paion

For more information on how Cortellis Regulatory Intelligence can help you navigate the global landscape, visit our website at:

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 $This \ case \ study \ is \ based \ on \ a \ 2020 \ survey \ of \ Cortellis \ Regulatory \ Intelligence \ customers \ by \ a \ third-party \ research \ service.$