Virtual IP Department

Expectations of the IP function are evolving, and we’re here to help

Transform your IP operations
In the U.S., $2 billion is wasted every year on patents filed but not granted, and regulatory directives add to the complexity of managing IP matters, creating new imperatives to transform IP operations.

Increasingly everyone is expected to do more with less. With our Virtual IP Department you can reallocate resources and save money, giving you time to focus on IP strategy.

• Reduce costs – leave the hiring, training, and managing to us. With no internal staff to maintain, you can easily predict your costs and increase flexibility.

• Increase output – don’t worry about sudden volume, backlogs, or last-minute requests. We’ve got you covered, with dedicated team members ready to step in.

• Mitigate risk – rest easy knowing that nothing gets overlooked. Experienced resources are always available – for repetitive tasks, or as new challenges arise.

• Gain efficiencies – our best practices become yours – so your processes and workflows become even more efficient.

• Achieve quality – our global IP experts have access to world-class content, tools, and technology. So you get highest quality results – every time.

Successful IP transformation framework
Our teams have successfully transformed leading IP functions across multiple industries. This expertise has created our IP transformation framework, which is a basis for consulting and recommending the changes for your transformation.
A customized, consultative approach
We don’t believe that one size fits all when it comes to IP support. That’s why we take a collaborative approach, with solutions tailored to your unique requirements.

Need support with short term tasks or longer term complex projects? Our teams can customize your project needs.

Some IP service highlights:
• IP docketing
• Paralegal support
• Preparation and prosecution support
• Patent drafting and illustration
• IP due diligence
• Patent prior art search
• Patent watches and alerts

How do you get there?
Assess
Assess current organizational IP management needs and capabilities

Align
Align IP strategy to business strategy and drive business strategy from an

Execute
Execute processes to achieve IP strategy

What will it take to transform?

Process and operational review
Our engagement process will assess, align, and define the requirements for your organization’s Virtual IP Department by reviewing your process, technology, and people.

Operational efficiency and quality control
Our teams use Six Sigma best practices and quality control in the delivery of IP services. This results in superior quality, efficiency gains, standardization, and better processes, while further eliminating risks. We foster a culture of complete confidentiality and have a fiduciary obligation to keep client documents and communications confidential under Indian and U.S. law.

Information security and systems resilience
To protect your most sensitive technology-related and patent-related commercial data, we have implemented unsurpassed physical and network security that will keep your information safe.

IP knowledge and industry experience
Our recruitment, vetting, and training process ensures that we employ highly qualified professionals with PhD’s and master’s degrees from top schools in the U.S., Europe, and India. Their industry experience includes employment as former patent agents and USPTO examiners, inhouse patent counsel, engineers, and scientists with deep subject matter and functional expertise ranging from manufacturing responsibility to R&D, licensing, business development, and academic tech transfer.

Industry-leading IP technology, data and tools
Your dedicated IP expert has experience with key IP platforms and access to world-leading IP data and tools, including Derwent Innovation, Derwent World Patents Index, Derwent Data Analyzer, and a collection of leading technical, financial and legal databases as needed.

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