Using a timely and trusted source of data to identify and evaluate potential partners

Interchem did not have the reliable data needed to make accurate decisions, and spent considerable time and expense gathering and analyzing data from multiple sources. The organization turned to Cortellis Generics Intelligence™ because of its comprehensive, timely, and validated data.

The company relies on the Constraint Date Forecast – a unique analytic based on patents and SPCs – to identify when drugs can go generic, and uses the company insights on Cortellis Generics Intelligence to conduct due diligence around the relevancy and feasibility of potential partners.

"[Cortellis Generics Intelligence] is one of the greatest tools for us to manage our suppliers in API business. It provides unique and serious data for those who are responsible in supply management, control and new product development."

Minwoo Na,
Managing Director – Asia Pacific,
Interchem Corporation

For more information on how Cortellis Generics intelligence can help you grow your business and stay ahead of the competition visit, our website at:

clarivate.com/genericsintelligence

© 2020 Clarivate. Clarivate and its logo, as well as all other trademarks used herein are trademarks of their respective owners and used under license.

This case study is based on a February 2020 survey of Newport (now known as Cortellis Generics Intelligence) customers by a third-party research service.