

Getting started with Cortellis Deals Intelligence

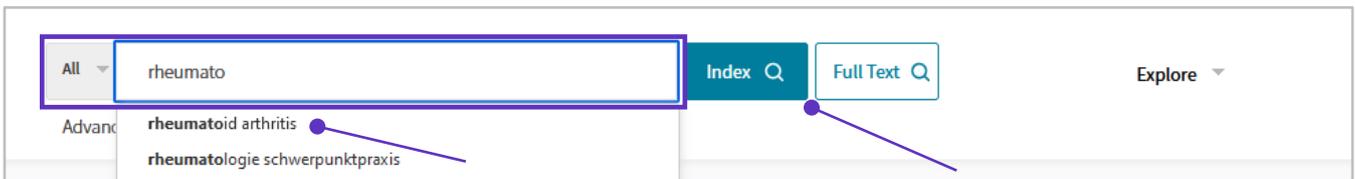
What is Cortellis Deals Intelligence?

Cortellis Deals Intelligence provides comprehensive biopharma deals information, helping you search for potential partners, conduct due diligence, assess deal value, and explore deal structures and terms. From broad market wide trends to tightly focused comparables, *Cortellis* helps you negotiate the best deal.

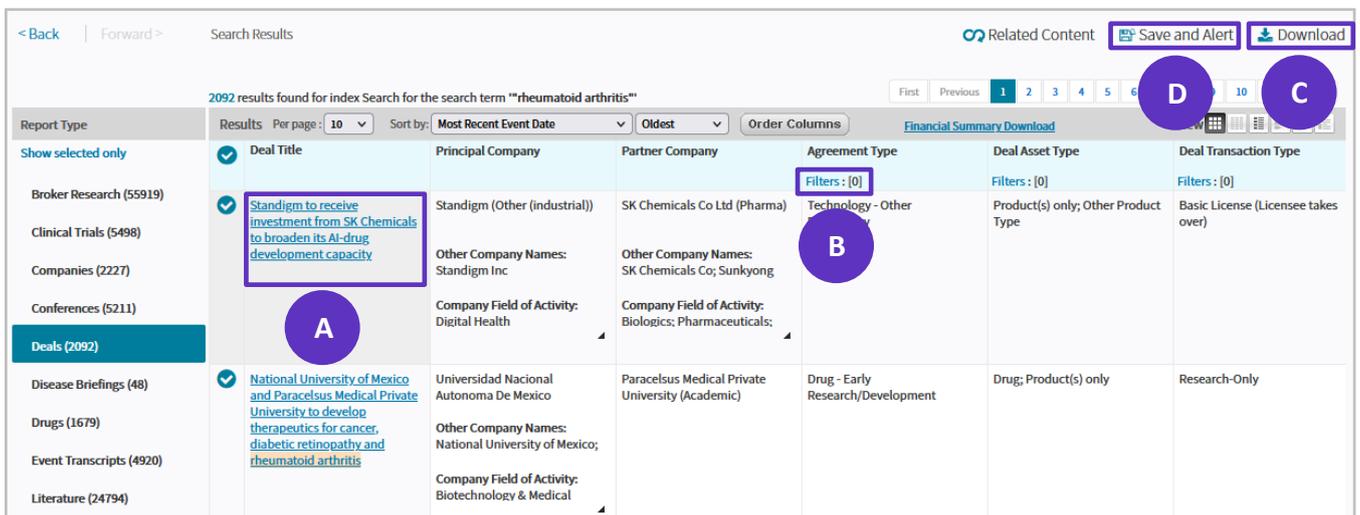
Sample search

The sample search will be for rheumatoid arthritis deals that have financials disclosed.

- To start searching, use the **Quick Search** box located at the top of the page. You can search for a variety of terms including an indication, company, drug and more. Start typing rheumatoid arthritis. A list of suggestions appears. Select rheumatoid arthritis and click a search icon.



- You're brought to the search results page. Click on the **Deals** report type on the left. A variety of information is displayed and there are many actions you can take. You can:
 - Open a single deal report.
 - Apply filters to narrow your results to the most relevant information.
 - Download data to access it offline or share it with colleagues. The Excel downloads include numerous charts and tables that provide an analysis of the financials.
 - Create email alerts to automatically be notified of additions and updates to your search.



- Click on any of the **Filters** links to narrow the results. A new window displays all of the filters. Scroll down and click on **Indications**. You'll filter by indication to find only those deals that are indexed specifically for rheumatoid arthritis (**Hierarchical List** is recommended in order to include sub-terms). Then click on the **Finance Disclosed** filter, select **Yes** and click **Apply**.

- A new results page is displayed. Sort by **Deal Start Date** to see the most recent deals first. Click on a hyperlinked **Deal Title** to open a deal report of interest.

1202 results found for index Search for the search term "rheumatoid arthritis" with filter(s) applied: Rheumatoid arthritis

Results Per page: 10 Sort by: Deal Start Date Most Recent Order Columns Financial Summary Download View

Deal Title	Principal Company	Partner Company	Agreement Type	Deal Asset Type	Deal Transaction Type
National University of Mexico and Paracelsus Medical Private University to develop therapeutics for cancer, diabetic retinopathy and rheumatoid arthritis	Universidad Nacional Autonoma De Mexico Other Company Names: National University of Mexico; Company Field of Activity: Biotechnology & Medical	Paracelsus Medical Private University (Academic)	Drug - Early Research/Development Filters: [0]	Drug; Product(s) only Filters: [0]	Research-Only
Kexing Bioproducts to develop and commercialize Mabtech's CMAB-008 for rheumatoid arthritis worldwide except Mainland China, Japan, Europe and North America	Taizhou Mabtech Pharmaceutical Co Ltd Other Company Names: MTYB Biotech; Taizhou MTYB Company Field of Activity: Biologics	Shandong Kexing Bioproducts Co Ltd (Biotech) Company Field of Activity: Biologics	Drug - Development/Commercialization License Filters: [0]	Drug; Product(s) only Filters: [0]	Basic License (Licensee takes over)

5. The **Deal Report** is displayed. Information is broken out in tabs.

National University of Mexico and Paracelsus Medical Private University to develop therapeutics for cancer, diabetic retinopathy and rheumatoid arthritis	
Snapshot	Highlight <input type="checkbox"/> Search Terms & Synonyms < Previous Next >
Drugs	SNAPSHOT
Patents	Deal Title: National University of Mexico and Paracelsus Medical Private University to develop therapeutics for cancer, diabetic retinopathy and rheumatoid arthritis
Contract	Principal Company: Universidad Nacional Autonoma De Mexico (Mexico) (Academic)
Events	Other Company Names (Principal Company): National University of Mexico; Real y Pontificia Universidad de Mexico; Univ Mexico Nac Autonoma; Univ Nat Autonoma Mexico; Universidad Nacional Autonoma De Mexico Instituto De Biotecnologia; Universidad Nacional Autonoma De México; Universidad Nacional Autónoma De México; Universidad Nacional Autónoma De Mexico; Universidad Nacional Autónoma De México
Financial	Partner Company: Paracelsus Medical Private University (Germany) (Academic)
Venture Funding	Other Company Names (Partner Company):
Mergers & Acquisition	Agreement Type: Drug - Early Research/Development
Sources	Deal Asset Type: Drug; Product(s) only
Similar Deals New	Deal Transaction Type: Research-Only
	Deal Status: Active
	Territories:
	Total projected value (Current-USD M): Payment Unspecified
	Total projected value (At Signing-USD M): Payment Unspecified

- ♦ **Snapshot:** provides key information on a deal including the parties involved, deal type, territories, total projected value, indications and technologies.
- ♦ **Drugs:** specifies the drug involved in the deal and the highest phase for the drug currently and at the time the deal started.
- ♦ If there is patent information or contracts available for the deal, those tabs will be accessible.
- ♦ **Events:** provides a summary of the deal in addition to a detailed breakout of individual events with dates, event types and related drugs and payments.
- ♦ **Financial:** provides detailed financials including milestones, equity, upfront payments and royalty rates. This can include tables for projected at-signing, projected current, and paid.
- ♦ If the deal is a merger or acquisition, information will be available for that tab.
- ♦ **Similar Deals:** creates a list of deals that are comparable to this transaction and can be accessed via links or a new results table.

For more information contact Customer Service at [LS Product Support](#)