

**Case study | Cardiac Science Corporation**

# Increasing productivity for the regulatory team

**The business challenges Cardiac Science Corporation solved using Cortellis Regulatory Intelligence included:**

- Difficulties understanding the practical requirements needed for each local market.
- Language barriers: agency websites have few or no English documents.
- Multiple data sources to monitor and analyze.
- Poor awareness about new regulations and changes.

Cortellis Regulatory Intelligence™ helps Cardiac Science understand regulatory challenges in new markets and plan across countries and regions, thanks to key features such as:

- Regulatory country summaries - 80 countries for drugs biologics and 74 countries for medical devices & IVDs.
- 7K+ Deep-dive Regulatory Intelligence Reports manually curated by experts.
- 1600+ professional translations of key local regulations into English.

**"Cortellis Regulatory Intelligence enables quick identification of regulatory intelligence and diversities across multiple countries to support strategic planning – use of the “ask the expert” function has also proved beneficial when regulations have appeared ambiguous."**

**Natalie England**  
Regulatory Professional, Cardiac Science Corporation

**Cortellis Regulatory Intelligence has improved Cardiac Science’s regulatory compliance in the following ways:**



Has saved **5+ hours per week** due to increased productivity



Better understanding the local regulatory environment in all countries where they do business



Helping plan strategies across countries more efficiently



Anticipating regulatory obstacles to take the right action

This case study is based on a May 2019 survey of Cortellis Regulatory Intelligence customers by a third-party research service.

For more information on how Cortellis Regulatory Intelligence can help you navigate the global landscape, visit our website at:



**[clarivate.com/regulatoryintelligence](https://clarivate.com/regulatoryintelligence)**