

Case study | Cortellis Clinical Trials Intelligence

Making better site-level decisions

A biopharma company focusing in the rare disease space was looking for data that covered clinical trials site-level performance. Part of its strategy was to use the information to validate – or challenge – the reports the clinical operations team was receiving from its CRO, as well as to make more informed decisions about site selection.

The company was experiencing what many in the rare and orphan disease space recognize: Recruitment of patients for rare disease trials is difficult. Selecting sites that don't have experience or the patients needed could trigger delays, leading not just to deeper costs but perhaps even to termination of the trial due to lack of enrollment. Any opportunity to be first to market could be lost.

The clinical trials intelligence solution that the company had been using did not have the needed coverage for site level performance data for rare and orphan diseases. The team turned to Cortellis Clinical Trials Intelligence™ instead.

Cortellis Clinical Trials Intelligence provided the coverage in the rare disease space they were looking for. Its content facilitated enrollment projections at

the site level using built-in analytics and enrollment metrics. The trial timeline viewer helped the clinical team to quickly generate graphics that could be shared with the company's senior management.

The solution helped the team feel more confident in making decisions regarding site selection, finding those with deeper trial experience in the rare and orphan disease space. It also minimized the risk of missing out on site participation due to competing studies in an already sparse market. The company did not want to rely solely on the CRO's site suggestions. The solution allowed them to verify what their CRO was telling them so that they could have more informed discussions around site performance and enrollment strategy.

While impressed with the volume of trials that had been curated to date, the clinical operations professionals were also pleased that the content in Cortellis Clinical Trials Intelligence continued to evolve as new enhancements were routinely released over time.

For more information on how Cortellis Clinical Trials Intelligence can help you make better decisions and reduce risk, visit our website.

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