



# Employer Vantage - Quick Start Guide

Market Access Intelligence

January 2024

# Get started using Employer Vantage

1. Go to <https://authentication.decisionresourcesgroup.com/login/solutions>
2. Enter your work email address

## Welcome to DRG

Whether you are a new or existing user, enter your email address

Having problems? Email [DRG.support@clarivate.com](mailto:DRG.support@clarivate.com)

Work email address

 Work email address

Get started

# Get started using Expert Insights

## Understand the Market

### Disease, Company & Drug Insights

- ✔ Disease, Company & Drug Insights Platform
  - Disease Insights
  - Epidemiology
  - Biosimilars
  - Company and Drug Insights

### Medtech

- ✔ Medtech Insights Platform
  - Market Insights (Medtech 360)
  - Brand Tracking (Pricetrack & Marketrack)
  - US Medical Supply Distribution

### US Market Access Insights

- ✔ [US Market Access Insights Platform](#)
  - [Health Plan Analysis](#)
  - [Market Overviews](#)
    - [Market Overview Interactive Database](#)
  - [National MCO Analyzer](#)
  - [Power Profiles](#)

## Optimize Access

### Market Access Intelligence

- 3** ✔ [Market Access Intelligence](#)

### US Formulary Data & Analytics

By Fingertip Formulary

- ✔ Account Management Dashboard
- ✔ Fingertip Accounts
- ✔ Fingertip Alerts
- ✔ Fingertip Analytics
- ✔ Fingertip Home Page (Legacy Platforms)
- ✔ Fingertip PolicyTrack
- ✔ Fingertip Restrictions
- ✔ Fingertip Validation Tool

### US Lives Data & Analytics

- ✔ Employer Vantage
- ✔ Employer Vantage (2022 Data)
- ✔ Integrated Payer Platform
- ✔ Managed Market Surveyor Suite (Including Pharmacy Benefit Evaluator)

### Global Market Access

## Engage Customers

**1.**  
Go to:  
<https://authentication.decisionresourcesgroup.com/login/>

✔ Healthbase  
✔ Healthbase  
✔ Medtech  
- Comm  
✔ Field For  
Digital/Mu  
✔ Digital In  
- Multicha  
- Multicha  
- Multicha

**2.**  
Upon login screen, use your work e-mail address and password to login. If you experience any issue, please contact [Healthcare.support@clarivate.com](mailto:Healthcare.support@clarivate.com)

**3.**  
Click on the "Market Access Intelligence" link.

<https://insights.decisionresourcesgroup.com/biopharma>

**Click** onto the Employer vantage link to begin.

# Explore the US healthcare market

All ▾ Search for a drug, geography or payer 🔍

### By drug brand

You have 3423 drugs in your subscription

[Browse drugs →](#)

### By geography

National • States • MSAs • Counties

[Browse geographies →](#)

### By payer

Parents • Payers • PBMs • Employers

[Browse payers →](#)

### By research type

Enrolled lives • Formulary data • Policy data • Expert insight • Policy track • Integrated Payer Platform • **Employer Vantage**

# Employer Vantage - Table of contents

**Table of Contents**  
Provides you with view of general information on each tab with a set of business questions.

**Glossary**  
Provides you with definitions on each set of information such as carrier market shares and active employee.

The screenshot shows the Employer Vantage interface with a purple navigation bar containing tabs: Overview, Enrolled lives, Formulary data, Policy data, Policy tracking, Expert insights, Payers, and Employer vantage. Below the navigation bar, there is a 'Select Date' dropdown set to 'July 2023' and a row of filter buttons: Table of contents, Summary view, Employers, Carriers, PBMs, SPP, Geography, and State Analysis. The 'Table of contents' button is highlighted with a green box. Below the filters, a paragraph states: 'Employer Vantage is the leading source for comprehensive employer health plan insights. Employer Vantage provides insights about the employer, health insurers, pharmacy benefit offerings, funding type (fully or self-insured), and geography.' Below this, there are two main content sections: 'Table of Contents' and 'Glossary'. The 'Table of Contents' section contains a table with columns for Tab, Description, and Questions answered. The 'Glossary' section contains a table with columns for Fields and Definitions. The 'Glossary' section title is also highlighted with a green box.

| Tab          | Description                                                                                                                                                                                                | Questions answered                                                                                                                                                                                                                                                                                        |
|--------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Summary View | This page includes a table of consolidated employer information, including number of employees by state and MSA, contracted health plans, contracted PBMs, and Funding types of contracted carriers        | Which health plans are contracting with an employer?<br>Which PBMs are contracting with an employer ?<br>How many lives does an employer cover, by MSA,state, or nationally ?                                                                                                                             |
| Employers    | This page includes detailed information for employers, including lists of subsidiaries and locations,employees by location, contact information, and lists of fully and self-insured health benefit plans. | What are all of the corporate subsidiaries for a company?<br>How many people are employed by a company, and where?<br>What health benefit plans does a company offer to its employees?<br>Which employer benefit plans are fully or self-funded?<br>What are the employers contracted with a health plan? |

| Fields                        | Definitions                                                                                                                                                                                                                                                                 |
|-------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Local Employees               | Represents the number of employees within the selected geography (State,City,MSA, etc)                                                                                                                                                                                      |
| Employer Lives                | A calculated field that represents the estimated number of employees who are using the benefit and their dependents based on industry-based dependent multipliers                                                                                                           |
| Carrier Market share in State | State-level market share identified by dividing a payer's statewide commercial enrollment by total commercial enrollment across all payers This may be used as a "likelihood score" when estimating how many of an employer's lives in a state are enrolled with a carrier. |
| Active Employees (EOY)        | The actual number of participating members in a benefit program as of the end of the previous year.                                                                                                                                                                         |

# Employer Vantage - Summary view

Summary View helps to identify a company's presence, by employment and covered lives, by state or region as well as a company's health plan contracts by carrier.

The screenshot displays the 'Summary View' for '3M COMPANY'. The navigation bar includes 'Table of contents', 'Summary view', 'Employers', 'Carriers', 'PBMs', 'SPP', 'Geography', and 'State Analysis'. Below the navigation, the company name is set to '3M COMPANY'. A tooltip explains that the Summary View helps identify a company's presence, employment, covered lives, and health plan contracts by carrier. The main content area shows 'Employer Details' and 'Contracted Carrier Details'. A table lists the contracted carriers with columns for Company name, Group size, HQ State, Contracted Carrier(s), PBM, Specialty Pharmacy Provider, Show/Hide State, Employees, and Employer Lives.

| Company name | Group size | HQ State | Contracted Carrier(s)                                       | PBM             | Specialty Pharmacy Provider | Show/Hide State | Employees | Employer Lives |
|--------------|------------|----------|-------------------------------------------------------------|-----------------|-----------------------------|-----------------|-----------|----------------|
| 3M COMPANY   | 5000+      | MN       | Blue Cross and Blue Shield of Florida, Inc. (Self-Insured)  | Abarca Health   | Accredo                     |                 | 46,396    | 50,286         |
|              |            |          | Blue Cross and Blue Shield of Florida, Inc. (Fully Insured) | CVS/Caremark    | Fairview Specialty          |                 |           |                |
|              |            |          | Cigna Group (Self-Insured)                                  | Express Scripts |                             |                 |           |                |
|              |            |          | Blue Cross and Blue Shield of Minnesota (Self-Insured)      |                 |                             |                 |           |                |
|              |            |          | Hawaii Medical Assurance Association (Self-Insured)         |                 |                             |                 |           |                |
|              |            |          | HealthPartners, Inc. (Self-Insured)                         |                 |                             |                 |           |                |

# Employer Vantage - Employers Tab

**Filter by Employer Info**

**Benefit Plans-** View of employer data provides a list of the offered health benefit plans for the employer along with the number of enrollees in those offerings.

**Fully Insured Contracts** - Provides specifics about the benefits plans labeled as fully insured in the Benefit Plans view.

**ASO Contracts-** View each of the self-insured benefit plans. The name of the entity providing the service through the self-insured arrangement as well as the type of service or "Provider Relationship" are also provided.

## Search by Employers

**Employer Info**

Including address, number of locations and employees

Select Date  
July 2023

Table of contents Summary view **Employers** Carriers PBMs SPP Geography State Analysis

Company Name  
3M COMPANY

The **Employers** displays the following information for the selected employer subsidiaries, benefit plans, fully insured contracts, self-insured (Administrative Services Only) contracts and employer contracts. From this view, users can select a benefit plan, carrier, PBM, and metropolitan area.

**Company details**

| Company Name | Address   | Phone          | Url        | State | PBM          | Industry name                    | Employees Total | Estimated employer lives | Locations |
|--------------|-----------|----------------|------------|-------|--------------|----------------------------------|-----------------|--------------------------|-----------|
| 3M COMPANY   | 3M CENTER | (651) 733-1110 | www.3m.com | MN    | CVS/Caremark | Surgical and medical instruments | 46,396          | 50,286                   | 512       |

Download

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**Employer health plan data and contract**

Benefit-Plan Fully Insured Contracts ASO Contracts

| Company Name | Funding Type  | Active Employees - End of Year | Retired/Separated/Other | Total Employees- End of Year |
|--------------|---------------|--------------------------------|-------------------------|------------------------------|
| 3M COMPANY   | Fully Insured | 0                              | 0                       | 0                            |
| 3M COMPANY   | Mixed         | 2,001                          | 27                      | 2,028                        |
| 3M COMPANY   | Self Insured  | 78,360                         | 5                       | 78,365                       |

**Download Summary and Download Panel**

Download the Summary and Panels for offline analysis

# Employer Vantage - Carriers Tab

Table of contents Summary view Employers **Carriers** PBMs SPP Geography State Analysis

MCO Name: CVS Health Reset Filters The Carrier helps to find information on carrier-employer contracts. The Carrier Relationships view displays a list of companies, by state, that have a contract with the selected carrier. The Fully Insured and Self-Insured Contracts view display information on fully and self-insured contracts, by employer, for the selected carrier.

**MCO Details** Download

| Name       | Address     | City       | Url                        | Phone          | Total Commercial Enrollment | Total Fully Insured Enrollment | Total Self Insured Enrollment | Fully Insured HMO | Self Insured HMO | Fully Insured PPO |
|------------|-------------|------------|----------------------------|----------------|-----------------------------|--------------------------------|-------------------------------|-------------------|------------------|-------------------|
| CVS Health | 1 CVS Drive | Woonsocket | https://www.cvshealth.com/ | (800) 201-0938 | 17,671,462                  | 4,050,119                      | 13,621,343                    | 484,430           | 135,222          | 2,316,174         |

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**Carrier Relationships** Fully Insured Contracts Self-Insured Contracts Download

| MCO Name   | Company Name      | State | Total Employees in State |
|------------|-------------------|-------|--------------------------|
| CVS Health | STATE OF NEW YORK | NY    | 307,693                  |
| CVS Health | CITY OF NEW YORK  | NY    | 307,376                  |
| CVS Health | WALMART INC.      | TX    | 161,162                  |

Search by MCO

Toggle between Carrier Relationships, Fully Insured and Self-Insured Contracts

**Carrier Info**

Once a carrier is selected, basic profile information will appear in this section. Included in this profile box are the following:

- Address and other contact information.
- Lives across several segments, including pharmacy benefit lives and HMO and PPO breakouts. (This information will remain in place as you toggle between the Carrier Relationships, Fully and Self-Insured views.)

# Employer Vantage – PBMs Tab

See who's managing the formulary for employer groups

Table of contents Summary view Employers Carriers **PBMs** SPP Geography State Analysis

PBM Abarca Health [Reset Filters](#) The PBM View lists the companies contracted with the selected PBM, and the number of company employees located in each state. 1

**PBM** [Download](#)

| PBM           | Address                  | City     | Zip   | State | Url                                                                                               |
|---------------|--------------------------|----------|-------|-------|---------------------------------------------------------------------------------------------------|
| Abarca Health | 1606, Ave Ponce de Leon, | San Juan | 00909 | PR    | <a href="https://careers.abarcahealth.com/contact/">https://careers.abarcahealth.com/contact/</a> |

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**PBM-Employer Contracts** [Show/Hide State](#) [+](#) [Download](#)

| PBM           | Company Name                                     | Total Employees |
|---------------|--------------------------------------------------|-----------------|
| Abarca Health | COMMONWEALTH OF PUERTO RICO                      | 58,374          |
|               | PILGRIM'S PRIDE CORPORATION                      | 39,802          |
|               | MACANDREWS & FORBES INCORPORATED                 | 15,808          |
|               | TELECOMUNICACIONES DE PUERTO RICO, INC.          | 6,071           |
|               | SISTEMA UNIVERSITARIO ANA G. MENDEZ, INCORPORADO | 5,387           |

# Employer Vantage – SPP

SPP View lists the companies contracted with the selected Specialty Pharmacy Provider (SPP) and the number of company employees located in each state

The screenshot displays the SPP View interface. At the top, there are navigation tabs: Table of contents, Summary view, Employers, Carriers, PBMs, SPP (selected), Geography, and State Analysis. Below the tabs, the SPP is identified as 'Accredo'. A 'Reset Filters' button and a descriptive text 'This SPP View lists the companies contracted with the selected Specialty Pharmacy Provider (SPP) and the number of company employees located in each state.' are visible. A 'Download' button is located in the top right corner of the SPP Details section.

**SPP Details**

| SPP     | Address                   | City    | Zip   | State | Url         | Phone        |
|---------|---------------------------|---------|-------|-------|-------------|--------------|
| Accredo | 1640 Century Center Prkwy | Memphis | 38134 | TN    | accredo.com | 877.222.7336 |

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**SPP-Employer Contracts**

Show/Hide State + Download

| SPP     | Company Name                 | Total Employees |
|---------|------------------------------|-----------------|
| Accredo | TARGET CORPORATION           | 350,140         |
|         | CITY OF NEW YORK             | 307,463         |
|         | PEPSICO, INC.                | 194,172         |
|         | CHARTER COMMUNICATIONS, INC. | 158,250         |

# Employer Vantage - Geography Tab

View all employers/subsidiaries within a geography

Filter a geography by:

State, CBSA, MSA, Country, City, Zip, Company Name, Subsidiary Name, Line of Business, PBM

Once geography is set, you can see employer locations, number of employees, and contracted PBM

Table of contents Summary view Employers Carriers PBMs SPP **Geography** State Analysis

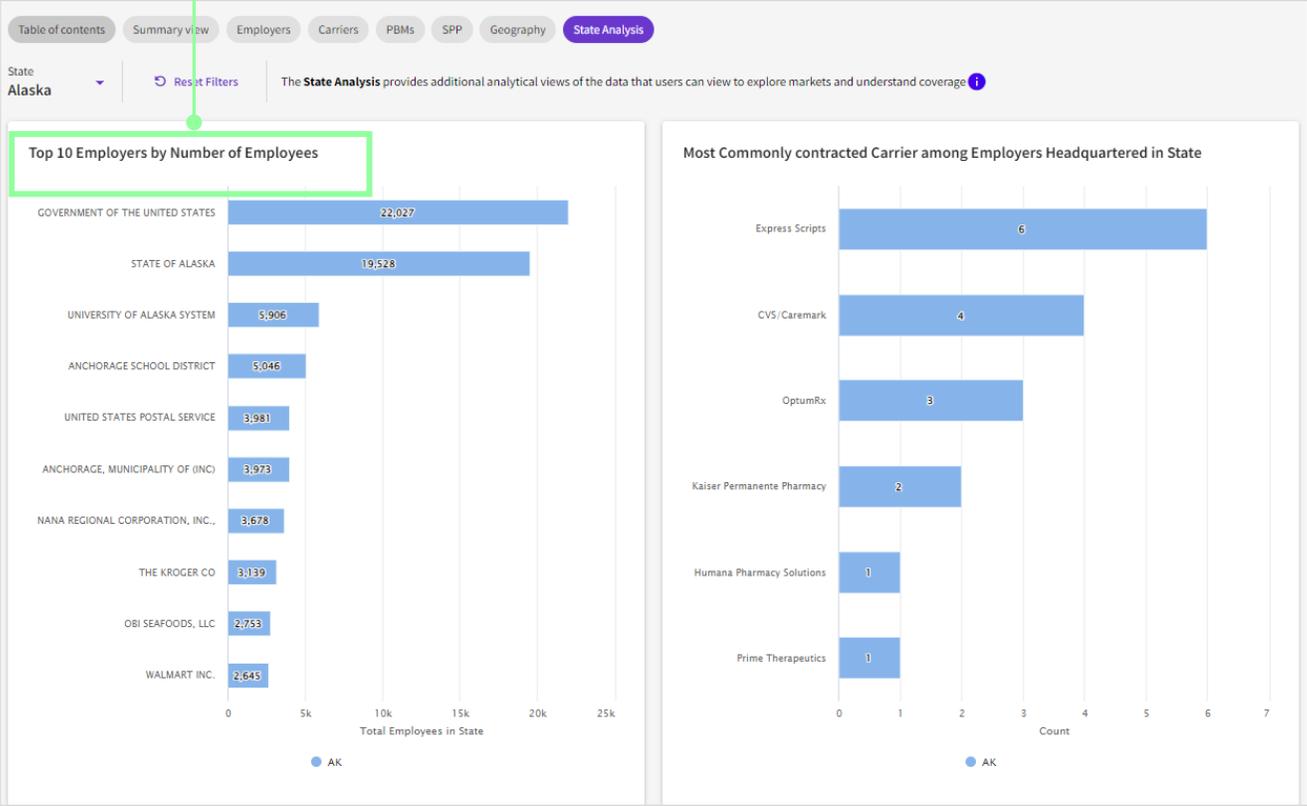
State **Alaska** The **Geography view** lists all employers and their subsidiaries within a specified state. The *City, State,* and *Metropolitan Statistical Area (MSA)* options allow users to produce reports at different levels of granularity. i

**Employer Geography** Download

| State | CBSA          | MSA           | County                       | City      | Zip   | Company Name                                       | Subsidiary Name                 | Line Of Business                   |
|-------|---------------|---------------|------------------------------|-----------|-------|----------------------------------------------------|---------------------------------|------------------------------------|
| AK    | Anchorage, AK | Anchorage, AK | Anchorage Municipality       | ANCHORAGE | 99506 | UNITED STATES DEPARTMENT OF THE AIR FORCE          | GOVERNMENT OF THE UNITED STATES | NATIONAL SECURITY                  |
| AK    | Fairbanks, AK | Fairbanks, AK | Fairbanks North Star Borough | FAIRBANKS | 99775 | UNIVERSITY OF ALASKA SYSTEM                        | UNIVERSITY OF ALASKA SYSTEM     | COLLEGE/UNIVERSITY                 |
| AK    | Anchorage, AK | Anchorage, AK | Anchorage Municipality       | ANCHORAGE | 99518 | TNG GP                                             | TNG GP                          | WHOL BOOKS/NEWSPAPERS              |
| AK    | Anchorage, AK | Anchorage, AK | Anchorage Municipality       | JBER      | 99505 | ALASKA DEPARTMENT OF MILITARY AND VETERANS AFFAIRS | STATE OF ALASKA                 | ADMINISTRATIVE VETERANS' AFFAIRS   |
| AK    | Anchorage, AK | Anchorage, AK | Anchorage Municipality       | ANCHORAGE | 99501 | FEDERAL AVIATION ADMINISTRATION                    | GOVERNMENT OF THE UNITED STATES | REGULATION/ADMINISTRATIVE TRANSPOR |
| AK    | Anchorage, AK | Anchorage, AK | Anchorage Municipality       | ANCHORAGE | 99501 | SWICKARD ANCHORAGE II, LLC                         | SWICKARD MANAGEMENT COMPANY     | NONCLASSIFIED ESTABLISHMENT        |
| AK    | Anchorage, AK | Anchorage, AK | Anchorage Municipality       | ANCHORAGE | 99508 | FRED MEYER OF ALASKA, INC                          | THE KROGER CO                   | DEPARTMENT STORE                   |

# Employer Vantage – State Analysis Tab

See the Top 10 Employers in a state with corresponding locations, lives counts and PBM affiliation. You can switch between Summary Table and Summary Graphs views.



State Summary Details

| Company Name                     | Total Employees In-State | Estimated Employer Lives In-State |
|----------------------------------|--------------------------|-----------------------------------|
| GOVERNMENT OF THE UNITED STATES  | 22,027                   | 33,108                            |
| STATE OF ALASKA                  | 19,528                   | 28,345                            |
| UNIVERSITY OF ALASKA SYSTEM      | 5,906                    | 8,510                             |
| ANCHORAGE SCHOOL DISTRICT        | 5,046                    | 7,260                             |
| UNITED STATES POSTAL SERVICE     | 3,981                    | 5,781                             |
| OBI SEAFOODS, LLC                | 3,973                    | 4,502                             |
| ANCHORAGE, MUNICIPALITY OF (INC) | 3,678                    | 5,398                             |
| THE KROGER CO                    | 3,139                    | 5,233                             |
| NANA REGIONAL CORPORATION, INC., | 2,753                    | 5,339                             |
| WALMART INC.                     | 2,645                    | 4,406                             |



# Have a Question?

[Healthcare.support@clarivate.com](mailto:Healthcare.support@clarivate.com)  
[clarivate.com](https://clarivate.com)

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