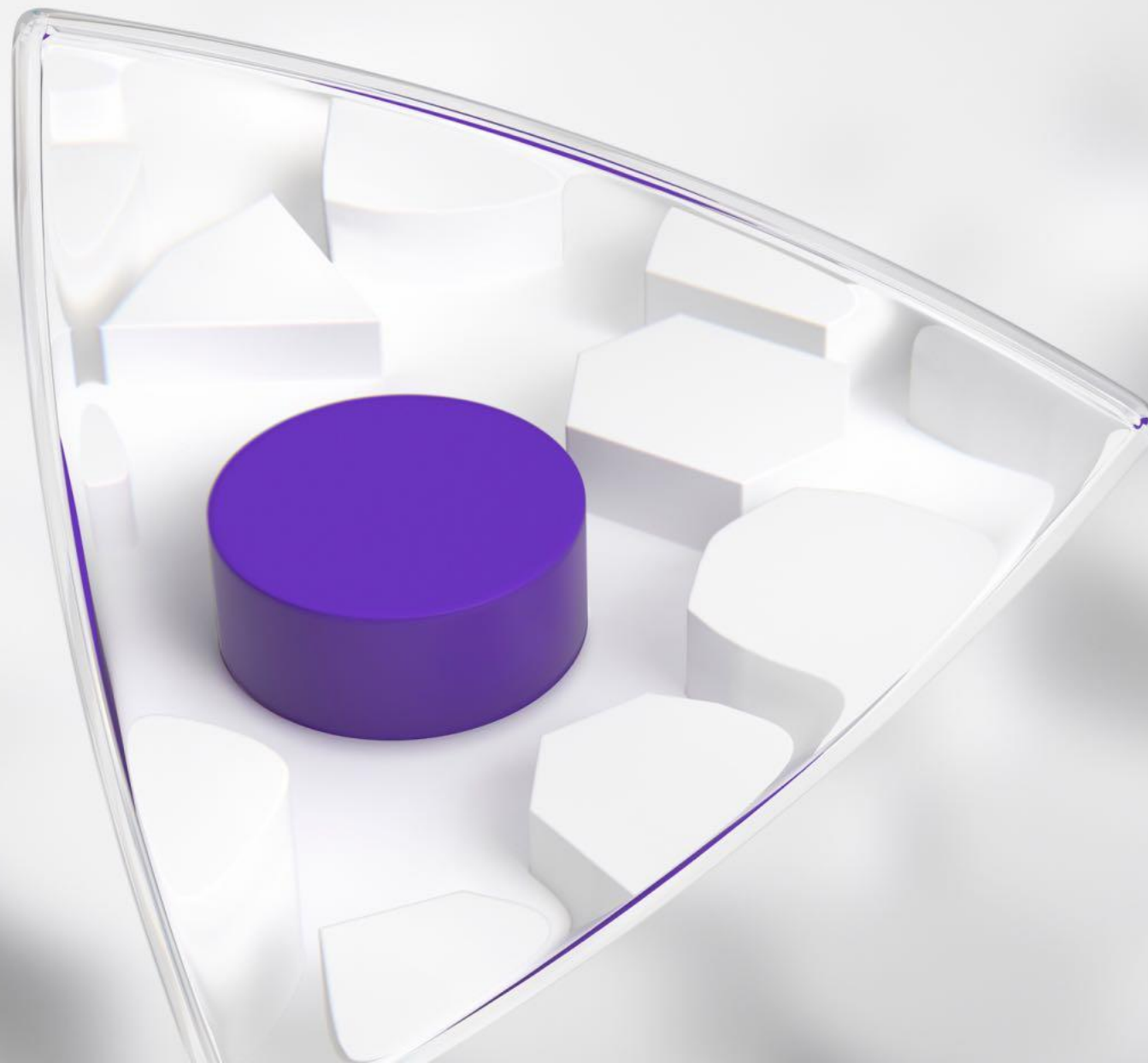




MedTech 360

Quick Start Guide

February 2022



What is Market Insights / MedTech 360?

MedTech 360 is part of a suite of Clarivate DRG applications and provides market intelligence and detailed market insights for the medical device industry. It is a market forecasting solution with industry-specific reporting. Insights include:


- ✓ Report coverage for 80+ device markets in 12 therapeutic areas, covering 50+ countries (including US, Canada, Europe, Latin America, APAC)
- ✓ 10-year market forecasts updated on a 12-18 month schedule
- ✓ Procedure volumes, usage metrics, units, ASP, revenues, market shares, competitive landscape
- ✓ Clinical background information, including competing treatments, key clinical trials

Clarivate DRG integrated data repository

<ul style="list-style-type: none">• Linking and integration capabilities for a comprehensive market view• Largest volume of patients and hospitals covered in the industry• Expansive coverage for geographies and insurance types• Fastest, freshest market data available	Claims	<ul style="list-style-type: none">• Visibility into 300+ million patients (over 3 years)• 2+ million healthcare providers• 98% of 750 U.S. payers, real-time updates• Hospitals, physician offices, ASCs, pharmacies, long-term care, nursing facilities
	Electronic health records	<ul style="list-style-type: none">• Visibility into 100+ million patients (over 3 years)• Diagnoses, diagnostic tests, assessments, vaccines, vitals, Rx
	Healthcare provider affiliation directory	<ul style="list-style-type: none">• 6.5+ million affiliations• Affiliations among 3,200 hospital systems and 2+ million HCPs
	Encounter-level hospital device volumes	<ul style="list-style-type: none">• United States: 6,800 hospitals; complete hospital claims and ASC data coverage directly from CMS• Europe: 12,000 hospitals; 22 countries covered; facility-level data• Global: Research-driven understanding of volumes and brand usage
	Purchase order data	<ul style="list-style-type: none">• 1,900 hospitals and ASCs• 3,000 U.S. manufacturers• 2+ million U.S. SKUs• SKUs mapped to device categories
	On-demand market overviews	<ul style="list-style-type: none">• 50 countries• 12 therapeutic areas• 80 device markets

Clarivate DRG Platform Login

To login to the Clarivate DRG platform, click - <https://authentication.decisionresourcesgroup.com/login/Solutions>

About UsContact Us


Welcome to Clarivate DRG

Whether you are a new or existing user, enter your email address

Having problems? Email DRG.support@clarivate.com

*You may be asked for a password if your company is not integrated with the Clarivate DRG platform

Work email address

 Work email address

Get started

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Get started using MedTech 360

Clarivate™ | DRG

Welcome Anne from Clarivate

Hover over any link to learn more about each product platform. Green check marks indicate partial or full content is available to you as part of your current subscription.

Have a question? **2** Please contact us

Understand the Market

Disease, Company & Drug Insights

- ✓ Disease, Company & Drug Insights Platform
 - Disease Insights
 - Epidemiology
 - Biosimilars
 - Company and Drug Insights

Medtech **1**

- ✓ Medtech Insights Platform
 - Market Insights (Medtech 360)
 - Brand Tracking (Pricetrack & Marketrack)
 - US Medical Supply Distribution

US Market Access Insights

- ✓ US Market Access Insights Platform
 - Health Plan Analysis
 - Market Overviews
 - Market Overview Interactive Database
 - National MCO Analyzer
 - Power Profiles

Optimize Access

US Formulary Data & Analytics
By Fingertip Formulary

- ✓ Account Management Dashboard
- ✓ Fingertip Accounts
- ✓ Fingertip Alerts
- ✓ Fingertip Analytics
- ✓ Fingertip Home Page (Legacy Platforms)
- ✓ Fingertip Restrictions
- ✓ Fingertip Validation Tool
- ✗ Fingertip PolicyTrack

US Lives Data & Analytics

- ✓ Employer Vantage (2020 Data)
- ✓ Employer Vantage (2021 Data)
- ✓ Integrated Payer Platform
- ✓ Managed Market Surveyor Suite (Including Pharmacy Benefit Evaluator)

Global Market Access

Engage Customers

Sales Enablement

- ✓ Fingertip Publisher

Commercial Targeting

- ✓ Healthbase
- ✓ Medtech Insights Platform
 - Commercial Targeting (Procedure Finder)
- ✗ Field Force Navigator (FFN)

Digital/Multichannel Stakeholder Engagement

- ✓ Digital Insights Platform
 - Multichannel Physician Engagement
 - Multichannel Patient Engagement
 - Multichannel Payer Engagement

1.
Click on the “Medtech Insights Platform” link to access the platform.

2.
If there are any issues with accessing Medtech, please contact DRG.support@clarivate.com

Medtech Insights Platform Homepage

Clarivate™ | DRG

Browse All

MedTech 360

3

Recently Viewed

Peripheral Vascular Devices

Interventional Cardiology Devi...

Breast Implants and Reconstru...

Vascular Access Devices

Diabetes Care Devices

Dental Bone Graft Substitutes

Dental Implants

Craniomaxillofacial Devices

Electronic Health Records

4

Browse devices and topics

1

MedTech 360

Data and insights on the current state of specific global medtech markets with 10-year market forecasts.

2

Learn more

Medtech

Multichannel Engagement

Commercial Targeting

Procedure Finder

Data driven tool that provides U.S. and European facility-level procedure volumes by provider entity

Data

Data Digger *

Build your own data sets from the content you own. Customize views based on time periods, geography and market segments.

Thought Leadership

Orthopedic surgical robotics market: Competitive landscape

Webinar - COVID-19 medtech recovery and impact on account engagement

What Europe's MDR means for manufacturers of legacy devices

1

2

3

4

5

»

?

1. Select “MedTech 360” from Medtech Insights Platform home page to jump to table of contents

2. Hover over “Learn more” to view Medtech coverage/highlights and recently viewed content

3. Select a recently viewed device market

4. Select “Browse devices and topics” to jump to table of contents

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MedTech 360 Directory and Search Page

The screenshot shows the MedTech 360 Directory and Search Page. The interface includes a top navigation bar with the Clarivate logo, a search bar, and a 'Browse All' button. The main content area is divided into several sections:

- Filters (1):** A sidebar on the left containing a search input field and three filter categories: Ownership, Product type, and Geography. Each category has a plus icon to expand it.
- Quick Links (2):** A list of 12 therapeutic areas: Diseases, Aesthetics, Cardiovascular, Dental, Diagnostics, Endoscopy and Open Surgery, Gynecology, Healthcare IT, Imaging, Orthopedics, Other Medical Technology, Reprocessing and Sterilization, Urology, and Wound Care.
- 88 devices tagged to:** A section showing a list of device categories with a 'Market Insights' button. The categories are:
 - Peripheral Vascular Devices (4)
 - Interventional Cardiology Devices
 - Breast Implants and Reconstructive Devices (5)
 - Vascular Access Devices
 - Diabetes Care Devices
 - Dental Bone Graft Substitutes
 - Dental Implants
 - Craniofacial Devices
 - Electronic Health Records
- Recently viewed:** A section showing a list of recently viewed device categories, including COVID-19, Aesthetic Energy-Based Devices, Cosmetic Threads, Aesthetic Injectables, and Physician-Dispensed Cosmeceuticals.

Search Options:

1. Add Ownership, Product Type or Geography filters to narrow your search

2. Select from one of 12 therapeutic areas to narrow your search

3. Type in partial word search to bring up possible matches

4. Select recently viewed device market topic

5. Select a device market topic from one of the 12 therapeutic categories

MedTech 360 Search Page – Selecting Report

The screenshot displays the MedTech 360 Search Page interface. The top navigation bar includes the Clarivate logo, a 'DRG' dropdown, a 'Medtech' dropdown, a search bar with the text 'Search within Medtech', a magnifying glass icon, a 'Browse All' link, and notification icons. The left sidebar contains 'FILTERS' (Ownership, Product type, Geography) and 'QUICK LINKS' (Diseases, Aesthetics, Cardiovascular, Dental, Diagnostics, Endoscopy and Open Surgery, Gynecology, Healthcare IT, Imaging, Orthopedics, Other Medical Technology, Reprocessing and Sterilization, Urology). The main content area shows '88 devices tagged to:' with a 'Market Insights' button. Below this, a 'Recently viewed' section lists 'Peripheral Vascular Devices' and 'Dental Bone Graft Substitutes'. A modal window for 'Peripheral Vascular Devices' is open, showing a table of report sections. The table has two columns: 'At a Glance' and 'Geographies'. The 'At a Glance' column lists 'Market Insights', 'Commercial Targeting', 'Brand Tracking', and 'Meet the Team'. The 'Geographies' column lists 'Global Market Trends', 'United States', 'Canada', 'Europe', 'Europe Part 2', 'Europe (Supplemental)', 'Japan', and 'Asia-Pacific'. The 'Market Insights' row is highlighted, and a green checkmark is visible next to 'Global Market Trends'. A red padlock is visible next to 'Asia-Pacific'. A blue question mark icon is in the bottom right corner.

1. Hover over “What’s covered?” to see what report sections are owned (green check marks) vs not subscribed (red padlocks)

2. Select “Market Insights > Global Market Trends” to begin viewing the Medtech 360 report.

MedTech 360 Download Reports / Questions & Support Requests

Clarivate™ | DRG Medtech Search within Medtech

Home / Devices / **Peripheral Vascular Devices** Notifications Off

At a Glance Market Insights Commercial Targeting Brand Tracking Meet The Team

Table of contents Expand all

Search within Content

GEOGRAPHIES

- Global Market Trends
- United States**
 - Abstract
 - Executive Summary**
 - COVID-19 Updates
 - Market Highlights
 - Competitive Highlights
 - Key Report Updates
 - COVID-19 Analysis
 - Peripheral Vascular Device Market
 - Peripheral Vascular Stent Market
 - PTA Balloon Catheter Market
 - Atherectomy Device Market
 - Embolic Protection Device Market
 - Chronic Total Occlusion Crossing Device Market
 - Peripheral Vascular Accessory Device Market
 - Thrombectomy and Thrombolysis Device Market
 - Surgical Graft Market

Executive Summary

Last updated 30 December 2021

COVID-19 Updates

The market forecast and qualitative analysis in this report incorporate the impact of the COVID-19 pandemic. In addition to updates to standard report content, this report contains a COVID-19 Analysis chapter that centralizes key insights related to pandemic's impact on the market and competitive landscapes.

Market Highlights

Factors Impacting the PV Device Market, by Product Type, US

Factor	Impact on Market								
	PV Stents	PTA Balloon Catheters	Atherectomy Devices	EPDs	CTO Crossing Devices	PV Accessory Devices	Thrombectomy and Thrombolysis Devices	Surgical Grafts	Total Market
Positive Clinical Data	High	High	High	Medium	Low	Low	Medium	Low	High
Reimbursement	Low	High	High	Low	Low	Low	Medium	Low	High
Adoption of Premium-Priced Technology	High	High	Medium	Low	Medium	Medium	Medium	Low	Medium
Favorable Demographics	High	High	High	Low	Low	Low	Medium	Low	Medium

Downloads

MAIN CONTENT

- United States Full Report
- COVID-19 Methodology Attachment

ADDITIONAL FILES

- United States Table of Contents
- All Figures
- All Tables

Meet the Team

Xi Chen, PhD
Manager

Ask the Expert View Bio

1. Reports can be downloaded by selecting the reports of interest. The accompanying PowerPoint diagrams and Excel tables can be downloaded as separate documents.

2. If you have additional questions or training / support requests, select “Ask the Expert” or “Contact Us” located under the **Resources & updates “?” icon**.

MedTech 360 Alerts Request

The screenshot shows the MedTech 360 Alerts Request interface. At the top, there is a navigation bar with the Clarivate logo, DRG, a dropdown menu for 'Medtech', a search bar, and a bell icon with a '1' next to it. Below the navigation bar is a purple header with 'My Favorite Topics' and a link to 'View My Notifications'. The main content area is divided into two sections: 'Diseases & Other Topics' and 'Medtech'. The 'Medtech' section is active and contains a search bar and a list of medical device categories with checkboxes. The categories are: Aesthetics, Cardiovascular, and Imaging. Each category has several sub-items. A callout '2' points to the 'Email Preferences' section in the bottom right corner, which includes a checkbox for 'Email me when there is updated content or new content published matching my favorites' and a 'Save Settings' button.

Clarivate™ | DRG Medtech Search within Medtech

Home / **My Favorite Topics** | View My Notifications

Diseases & Other Topics **Medtech**

Start typing a device or category

☐ **Aesthetics**

- ☐ Aesthetic Energy-Based Devices
- ☐ Aesthetic Injectables
- ☐ Breast Implants and Reconstructive Devices
- ☐ Cosmetic Threads
- ☐ Physician-Dispensed Cosmeceuticals

☐ **Cardiovascular**

- ☐ Ambulatory Electrocardiography Monitoring Devices
- ☐ Cardiac Assist Devices
- ☐ Clot Management Devices
- ☐ Coronary Artery Bypass Graft Devices
- ☐ Dialysis Access Treatment Devices
- ☐ Electrophysiology Mapping and Ablation Devices
- ☐ Heart Valve Devices
- ☐ Hypertension Management Devices
- ☐ Interventional Cardiology Devices
- ☐ Neurovascular Devices
- ☐ Peripheral Vascular Devices
- ☐ Stroke Devices
- ☐ Structural Heart Closure Devices
- ☐ Transcatheter Embolization and Occlusion Devices
- ☐ Varicose Vein Treatment Devices
- ☐ Vascular Access Devices
- ☐ Vascular Closure Devices

☐ **Imaging**

My Favorites

2 **Email Preferences**

☐ Email me when there is updated content or new content published matching my favorites

Save Settings

1. To request email alerts of Medtech 360 report key updates, select the bell icon

2. Select the medical device markets that you are subscribed to, select the “Email Preferences” checkbox, then select the “Save Settings” button.



Have a Question?

DRG.support@clarivate.com
clarivate.com

About Clarivate

Clarivate™ is a global leader in providing solutions to accelerate the lifecycle of innovation. Our bold mission is to help customers solve some of the world's most complex problems by providing actionable information and insights that reduce the time from new ideas to life-changing inventions in the areas of science and intellectual property. We help customers discover, protect and commercialize their inventions using our trusted subscription and technology-based solutions coupled with deep domain expertise. For more information, please visit clarivate.com.

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