

Procedure Finder

Quick Start Guide

February 2022



Procedure Finder is a Clarivate data solution that provides facility (US and Europe)-and physician-level (US) procedure and patient diagnosis volumes to help our clients recognize market opportunities and build tactical commercial strategies.



Procedure Finder is powered by Clarivate industry-leading data repository

Captured from commercial switches and CMS

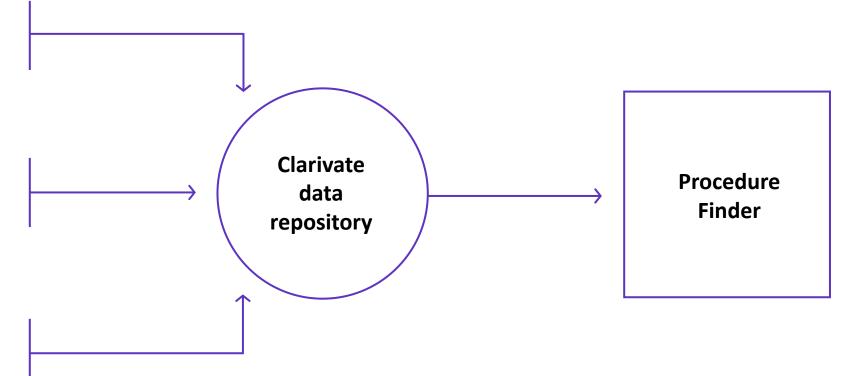
Census hospital claims data

• Census claim capture from 500 hospitals



Switch claims data

 Switch-based medical benefit claims from several switch providers





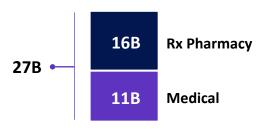
Medicare claims

 Complete CMS FFS Medicare hospital and ASC claims



Clarivate data repository provides broad and deep coverage of the U.S. health care system

Claims



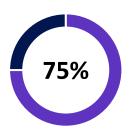
Plans



HCPs

1.8M

Patients



Deep longitudinal coverage of care

- Aggregates data from multiple sources
- Represents over twothirds of U.S. claims

Complete coverage of U.S. payer dynamics

- Submit/Remit
- Rejection, denials, reversals
- Denial reasons
- Prior authorization, NDC block
- Co-pay, co-insurance, coupons
- Rebates and full payment amounts

Full coverage of HCP behavior

- 1.8M U.S. Health Care Providers represented
- Physician, PA, NP, and RN activities, behavior and decision making
- Roll-up to IDNs and ACOs
- · Affiliations detail

Large and diverse patient coverage

- 306M unique U.S. patients covered
- 220M patients per year
 75% of annual
 insured population
- EHR detail for >88M patients from Jan 2011 forward



Identify treatment hot spots in Europe for commercial targeting and account prioritization with Procedure Finder data



What Is EU Procedure Finder?

- · Case counts, by hospital, of diseases or procedures
- Raw data are acquired from each country's respective ministry of health or health statistics agencies
- These organizations collect and collate patient and hospital records; data are anonymized and aggregated for our use



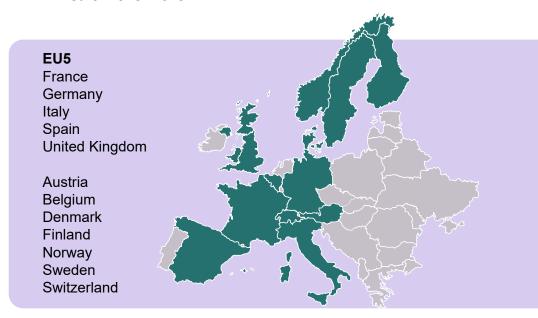
Solution Fit

- Roles: Sales, marketing, brand/franchise management, clinical operations
- Need: Robust and comprehensive data to understand caseloads by hospital facility
- **Goal:** To identify treatment hot spots for commercial (account) targeting or trial site selection



Data Coverage

- 18K+ public and private hospitals in Hospital Register
- 120+ hospital services regularly updated
- ~96K ICD-10 diagnosis codes
- ~160K distinct procedure codes
- Inpatient and outpatient cases*
- Years: 2013–2019*





The EU Hospital Register is Clarivate's proprietary database that houses the name, address, and capabilities of each hospital in 25 European countries

What is Clarivate's EU Hospital Register?

- A comprehensive hospital directory covering 25 countries in Europe, listing details of each hospital, such as:
 - address
 - geographical coordinates
 - contact information
 - bed count
 - 120+ additional attributes
- Coverage: 21,000+ public and private hospitals (~99% capture)
- All hospitals are maintained and updated in-house on a rolling basis

Countries Covered

Andorra Austria

- Belgium
- Cyprus
- Czech Republic
- Denmark Finland
- France
- Germany

- Greece
- Iceland
- Ireland
- Italy
- Liechtenstein
- Luxembourg

Netherlands

- Malta
- Monaco

- Norway
- Portugal
- San Marino
- Spain
- Sweden
- Switzerland
- United Kingdom

The 12 countries shown in bold overlap with Clarivate's Procedure Finder's coverage

Example Hospital Attributes Recorded

Departments

- Cardiology
- Fertility treatment
- Infectious disease
- Oncology
- Pediatric
- Pulmonology
- Trauma

- Psychiatry services
 - Addiction
 - Child/Adolescent
 - Forensic
- Laboratories
 - Genetic
 - Histopathology
 - Immunology

- Specialized nursing
 - Intensive care
 - NICU
- Diagnostic services
 - Angiography
 - Bone density
 - Cardiac catheter Mammography

- Specialized therapies
 - Dialysis
 - Radiotherapy
 - Occupational therapy
 - Speech-Language
- Alternative medicine
 - Eastern traditional
 - Osteopathy

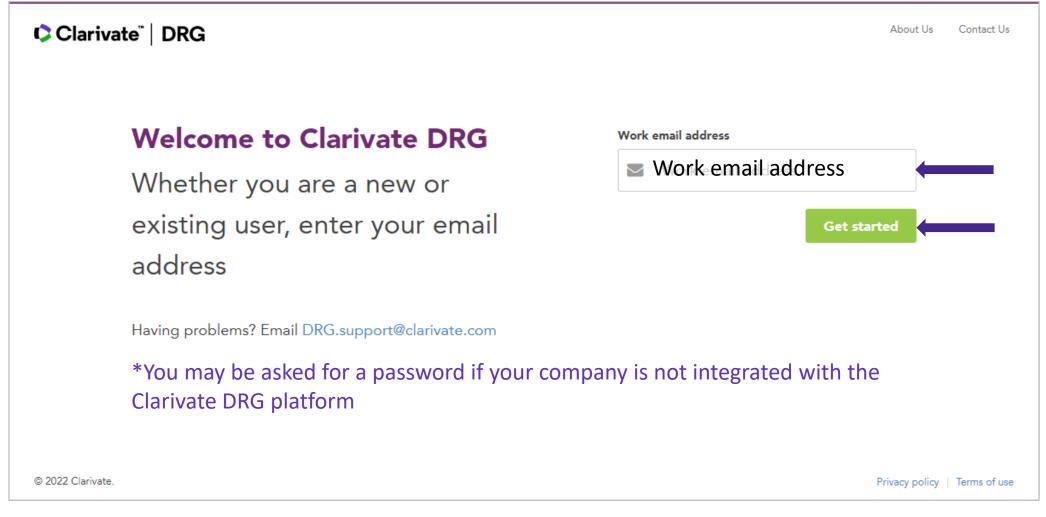
- Imaging & Equipment
 - CT
 - MRI
 - PET
 - Linear accelerator

- Other
 - Blood bank
 - Pharmacy
 - Helipad



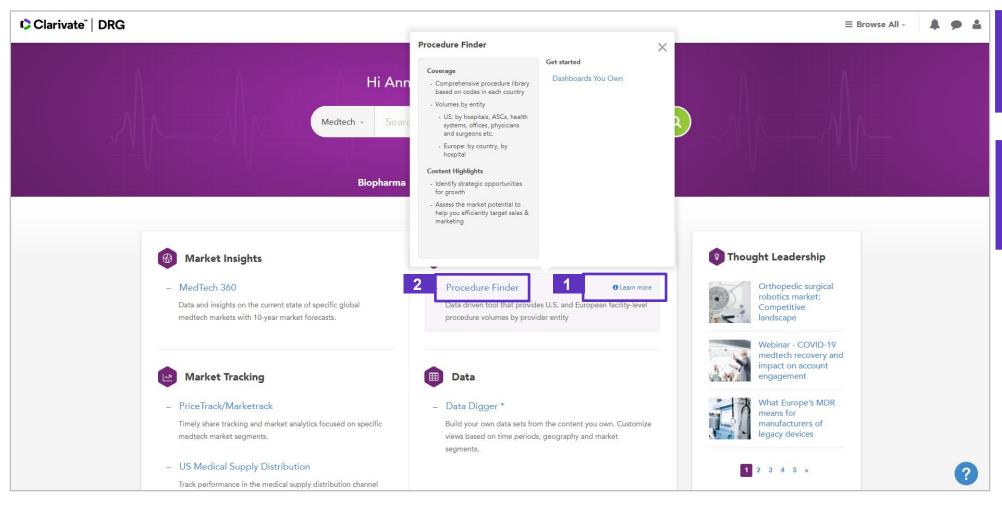
Clarivate DRG Platform Login

To login to the Clarivate DRG platform, click on - https://authentication.decisionresourcesgroup.com/login/Solutions



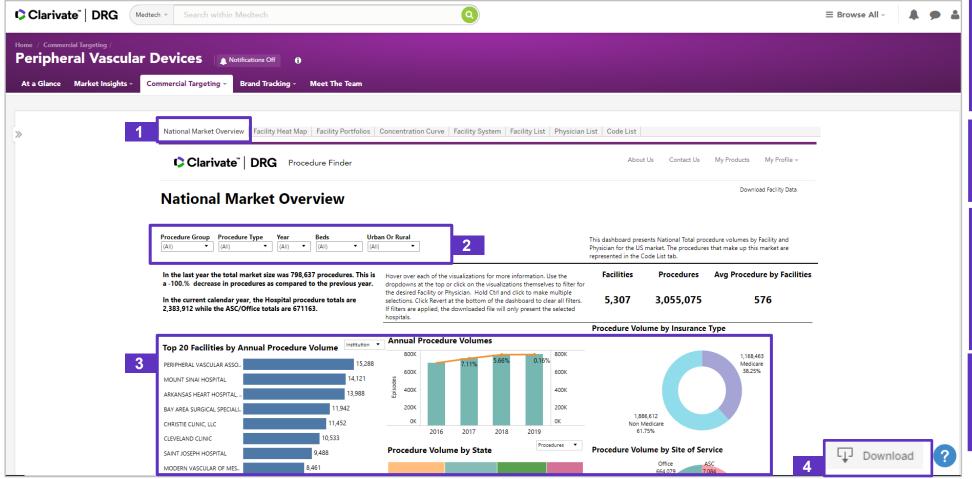


Medtech Insights Platform Homepage



- 1. Hover over "Learn more" to view Procedure Finder coverage / Highlights
- 2. Select "Procedure Finder"
 OR select "Dashboards You
 Own" to jump to Procedure
 Finder directory & search page

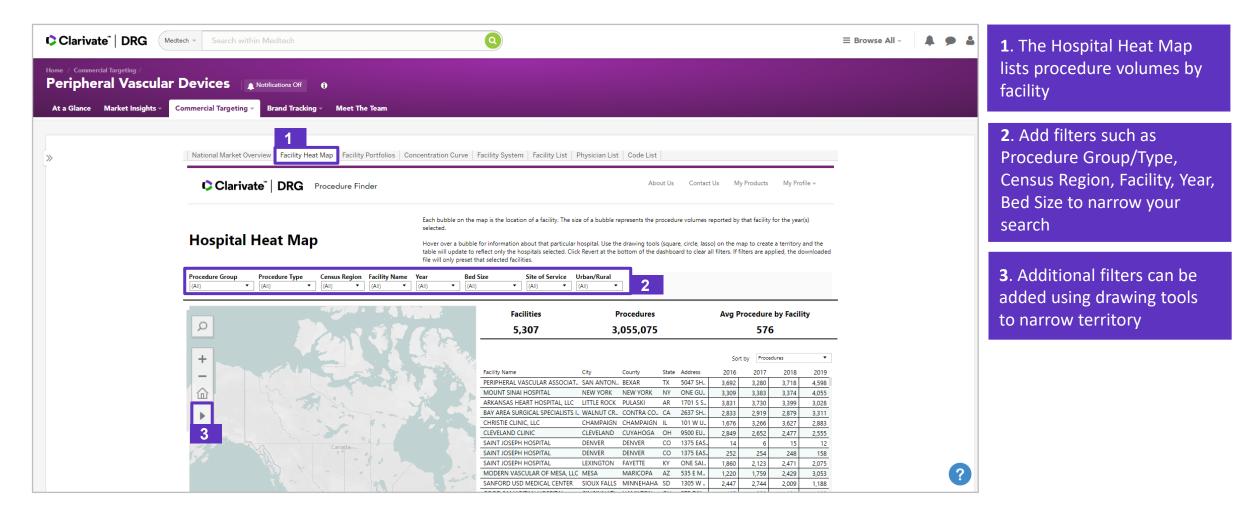
National Market Overview Dashboard



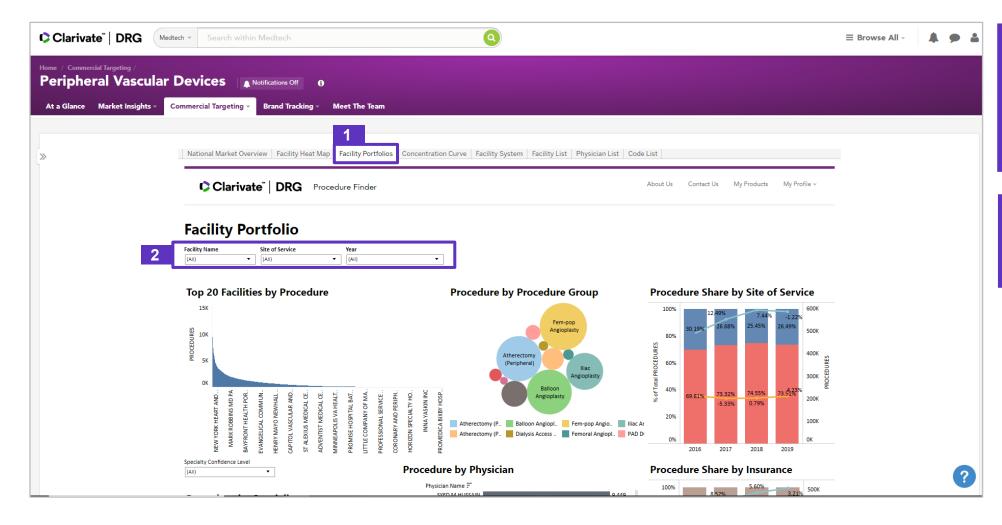
- 1. This dashboard tab represents US market procedure volumes which are based on the data in the Code List tab.
- 2. Add Procedure Group/Type, Year, Beds, Urban/Rural filters to narrow your search
- **3**. Hover over visualizations for more information. Click on visualizations to add filters and select "Revert" at bottom left of screen to clear filters.
- **4**. Select Download on any of the dashboard tabs to download report in several formats.



Facility Heat Map Dashboard



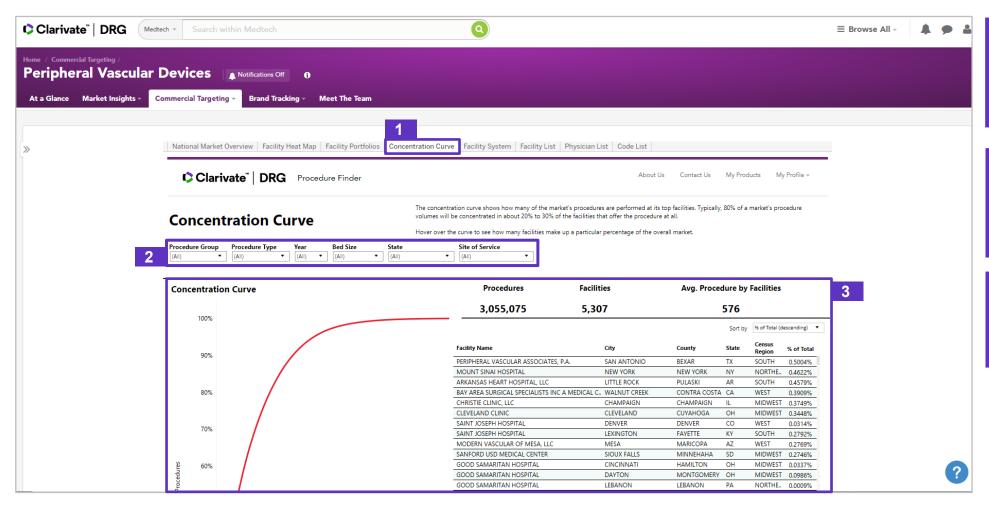
Facility Portfolios Dashboard



- 1. The Facility Portfolios dashboard provides procedure volume or share views by procedure, group, service, insurance, provider, facility
- **2**. Add Facility, Site of Service and Year filters to narrow your focus

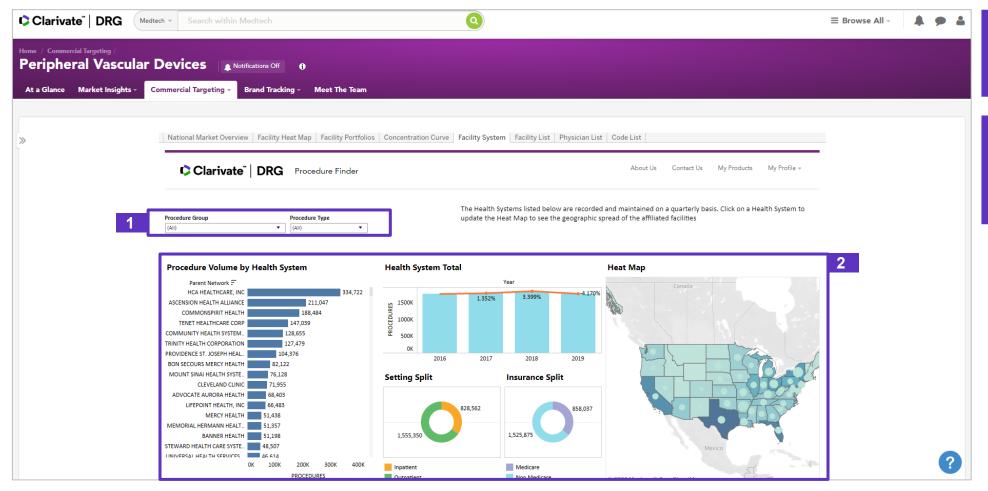


Concentration Curve Dashboard



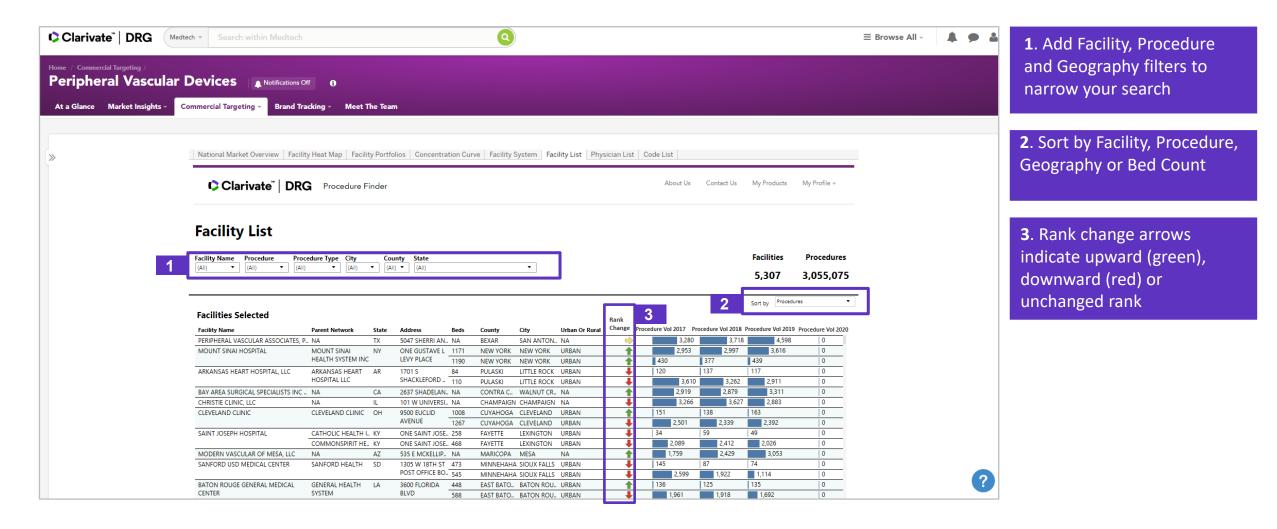
- 1. The Concentration Curve allows you to identify top facilities that have greater market share by procedure
- 2. Add Procedure Group/Type, Year, Bed Size and Geography filters to narrow your search
- **3**. Hover over the curve or view the chart to see which facilities have higher volume share

Facility System Dashboard



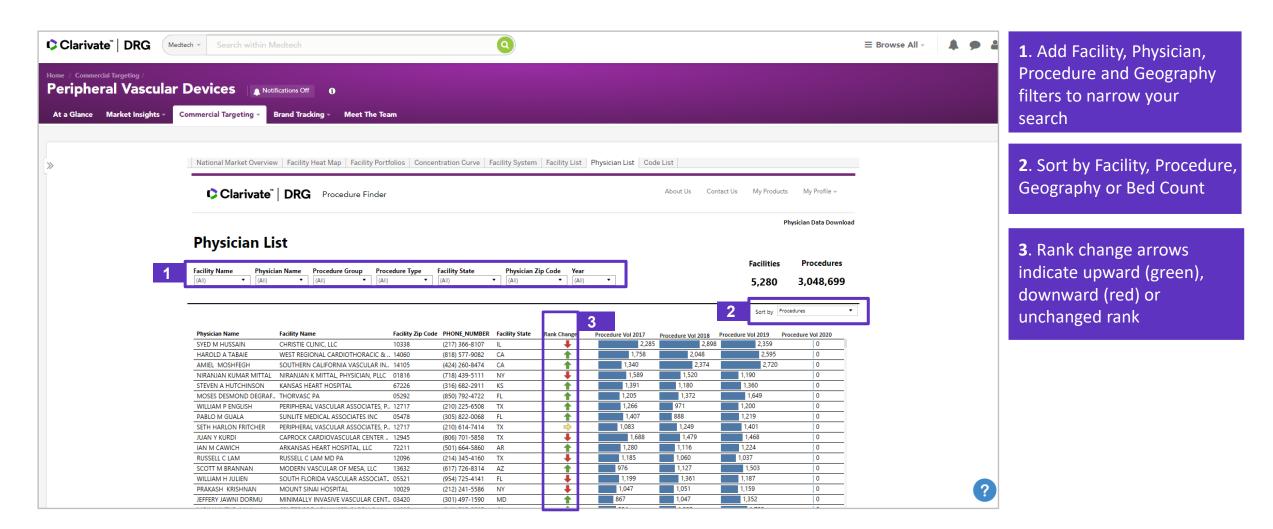
- **1**. Add Procedure Group/Type filters to narrow your search
- **2**. Hover over visualizations for more information. Click on visualizations to filter and revert to clear filter.

Facility List Dashboard



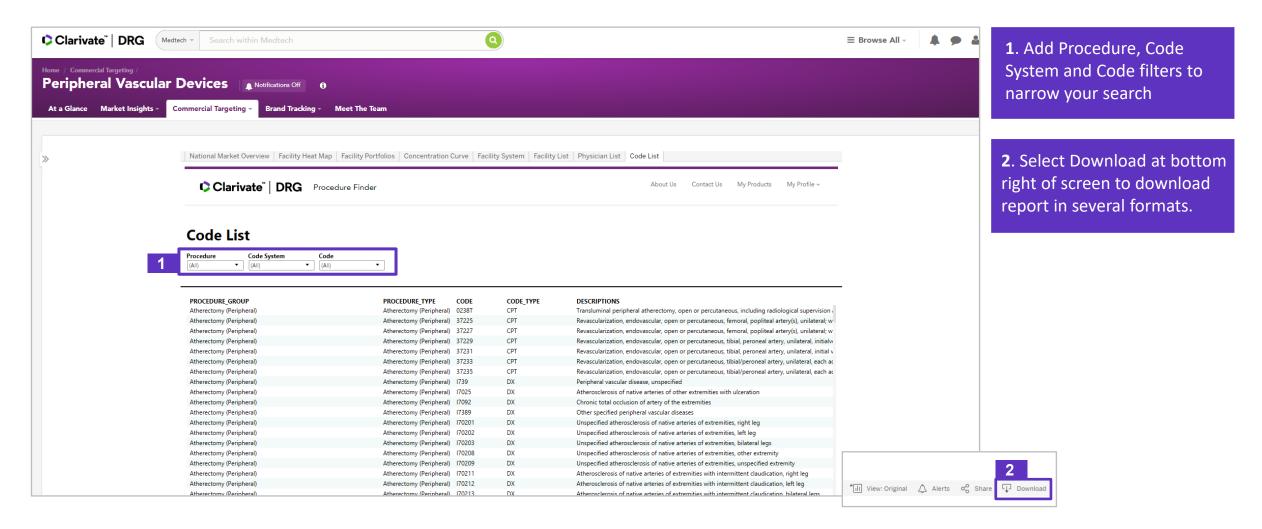


Physician List Dashboard



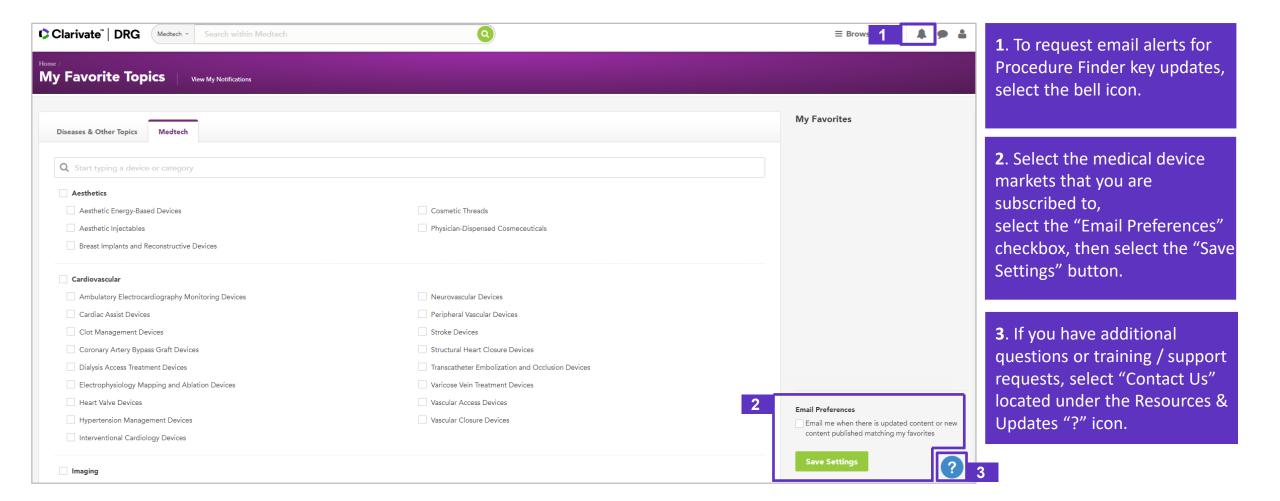


Code List Dashboard





Procedure Finder Alerts or Support Requests







Have a Question?

DRG.support@clarivate.com clarivate.com

About Clarivate

Clarivate™ is a global leader in providing solutions to accelerate the lifecycle of innovation. Our bold mission is to help customers solve some of the world's most complex problems by providing actionable information and insights that reduce the time from new ideas to life-changing inventions in the areas of science and intellectual property. We help customers discover, protect and commercialize their inventions using our trusted subscription and technology-based solutions coupled with deep domain expertise. For more information, please visit clarivate.com.

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