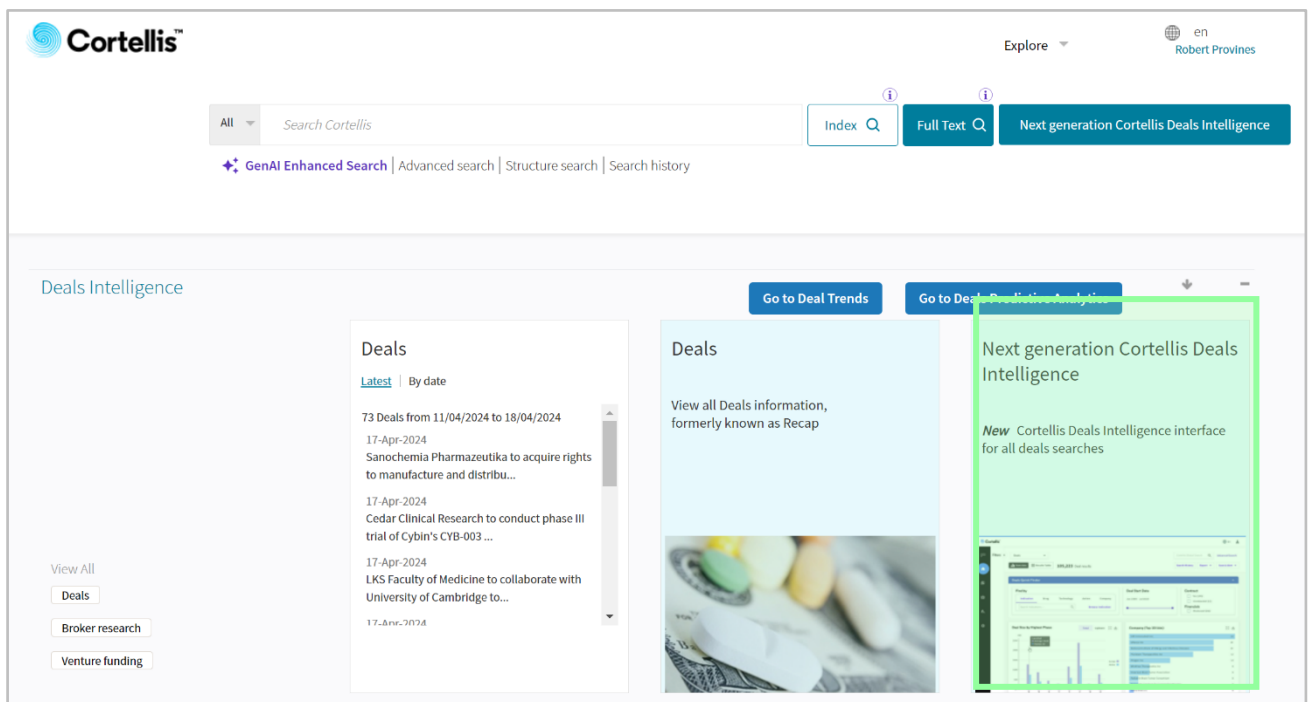


Getting started guide

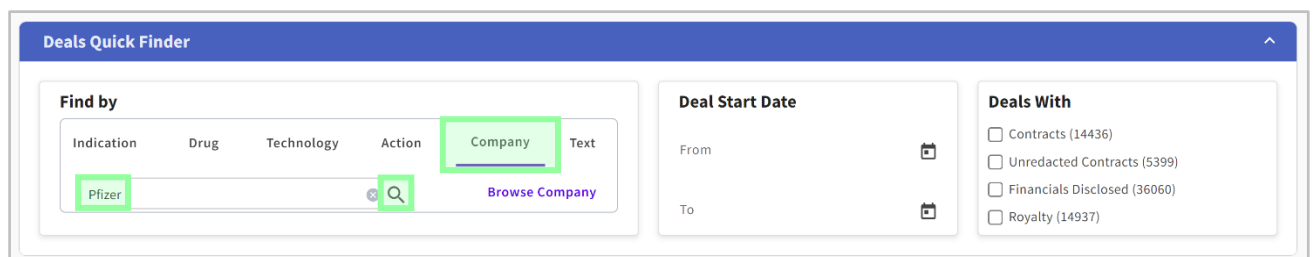
Cortellis Deals Intelligence provides comprehensive biopharma deals information, helping you search for potential partners, conduct due diligence, assess deal value, and explore deal structures and terms. From broad marketwide trends to tightly focused comparables, Cortellis helps you make the best possible deal.

Example: Examine deals done by Pfizer.

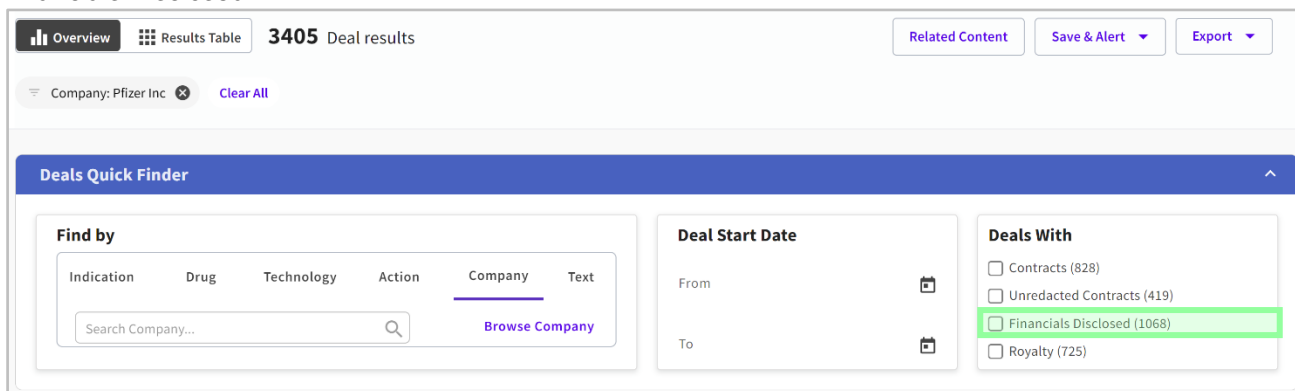
1. On the Cortellis homepage, expand the Deals Intelligence area and click **Next generation Cortellis Deals Intelligence**.



2. The Deals Quick Finder allows you to find deals using different criteria. Select **Company** and enter **Pfizer**. Click the search icon and select **Pfizer Inc.**



- The charts update to reflect Pfizer's deals. You can refine this group of deals using other criteria on the right, such as the Deal Start Date or deals with contracts, financials disclosed or royalties. Select **Financials Disclosed**.



Overview Results Table 3405 Deal results

Company: Pfizer Inc Clear All

Deals Quick Finder

Find by

Indication Drug Technology Action Company Text

Search Company... Browse Company

Deal Start Date

From To

Deals With

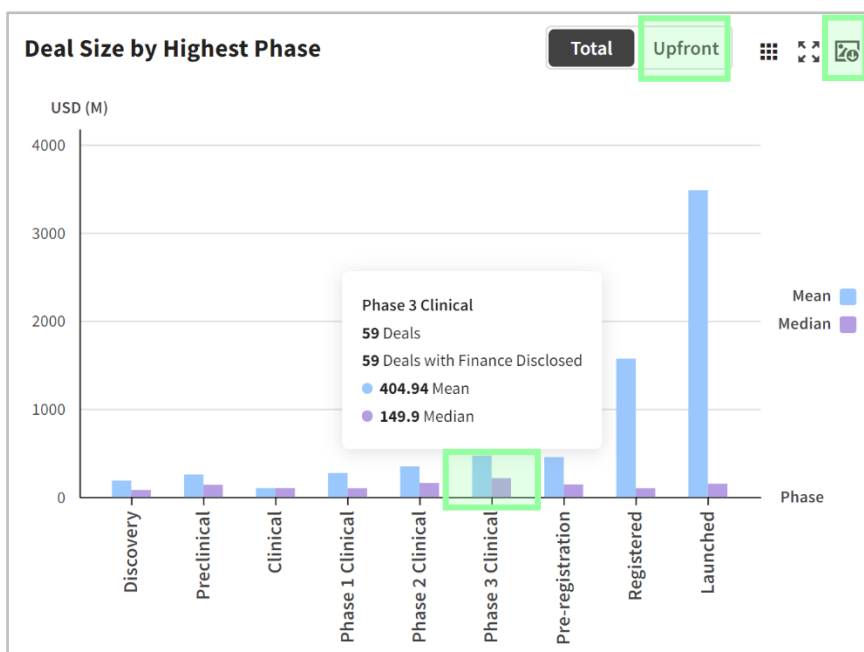
Contracts (828)

Unredacted Contracts (419)

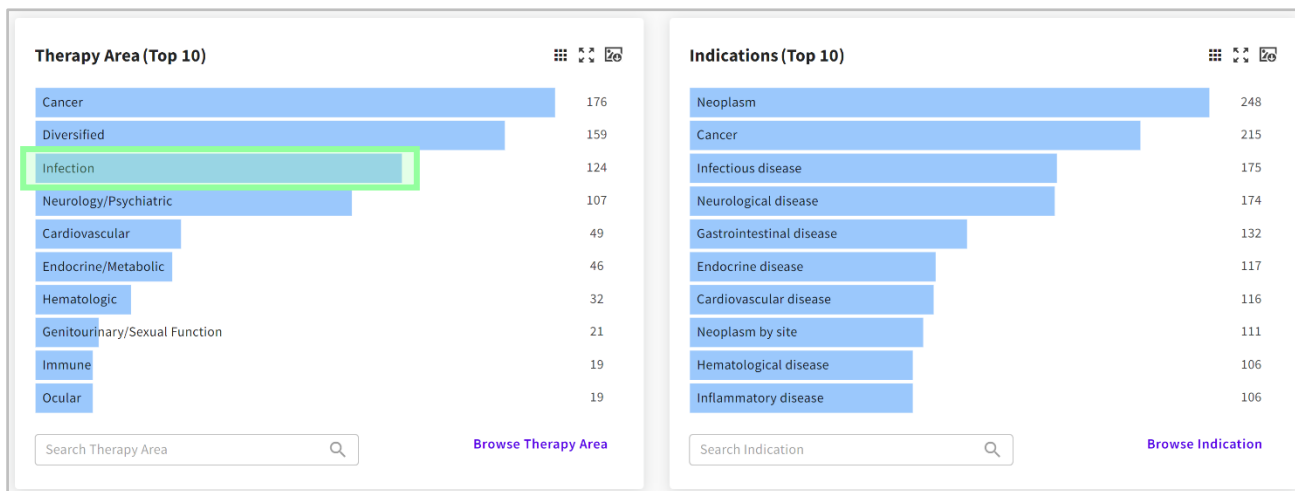
Financials Disclosed (1068)

Royalty (725)

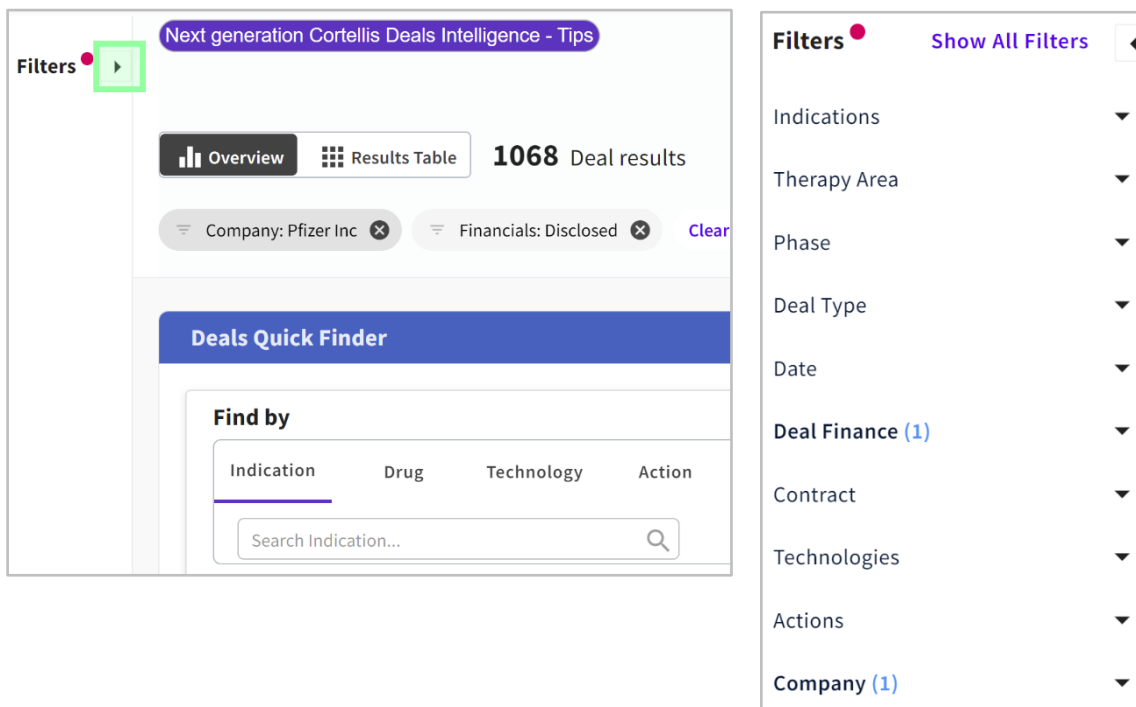
- Scroll down to see the Deal Size by Highest Phase chart. This includes mean and median deal values by phase at signing. Hover over a bar for details. You can also toggle to view **Upfront** payments by phase or download the chart to use in PowerPoint presentations.



5. Other charts include the number of deals by therapy area and indications. In the Therapy Area chart, click **Infection** to filter for those deals. Click **Infection** again to remove that filter.



6. Deals can also be filtered by displaying the **Filters** panel in the upper left and making selections there.



Filters Next generation Cortellis Deals Intelligence - Tips

Overview **Results Table** **1068** Deal results

Company: Pfizer Inc **×** Financials: Disclosed **×** **Clear**

Deals Quick Finder

Find by

Indication Drug Technology Action

Search Indication...

Filters **Show All Filters**

- Indications
- Therapy Area
- Phase
- Deal Type
- Date
- Deal Finance (1)
- Contract
- Technologies
- Actions
- Company (1)

7. Click **Results Table** to see Pfizer deals in a list. Click a **Title** to open a detailed deal report.

Overview	Results Table	1068 Deal results	Related Content	Save & Alert	Export
Company: Pfizer Inc	Financials: Disclosed	Clear All			
Showing 1-10 of 1068 results					
Customize Columns	Sorted by Deal Start Date				
Start date & Status	Title	Seller	Buyer	Agreement type	Deal Asset Type
14-Dec-2023 Active	Pfizer to develop and commercialize of Nona Biosciences' HBM-9033 against cancer worldwide	Nona Biosciences (Biotech)	Pfizer Inc (Pharma)	Drug - Development/Comme...	Product(s) only Drug
13-Nov-2023 Active	Basilea to acquire Amplyx' fosmanogepix and rights to preclinical antifungal compound	Amplix Pharmaceuticals Inc ...	Basilea Pharmaceutica Inter...	Drug - Asset Divestment	Product(s) only Drug

8. View key information in the Key Insights section, such as Deal Start Date, Seller, Buyer, Deal Size and more. Access additional information via the tabs below, such as Financials, Events and Drugs.

Back to results
65 of 193

Pfizer to develop GlycoMimetics' GMI-1070 and subcutaneous rivipansel sodium for vaso-occlusive crisis associated with sickle cell disease and other indications worldwide

Key Insights

- Deal Start Date: 07-Oct-2011
- Seller: GlycoMimetics Inc.
- Buyer: Pfizer Inc.
- Indication: Sickle cell crisis (Primary)

- Agreement Type: Drug - Development/Commercialization Lic...
- Deal Transaction Type: Basic License (Licensee takes over)
- Deal Asset Type: Drug
- Action: E selectin antagonist

- Deal Size: 342.50 USD M
- 22.50 USD M - Upfront Payment

Event Highlights

- Original Deal: 07-Oct-2011
- Development Milestone: 20-May-2014
- Other Deal Update: 07-Apr-2015
- Development Milestone: 23-Jun-2015
- Other Deal Update: 05-Feb-2020
- Deal Terminated: 05-Apr-2020

Snapshot
Financials
Events
Drugs
Contracts
Patents
Venture Funding
Mergers & Acquisition
Sources
Similar Deals

Highlight Search Terms & Synonyms
Previous
Next

Drugs

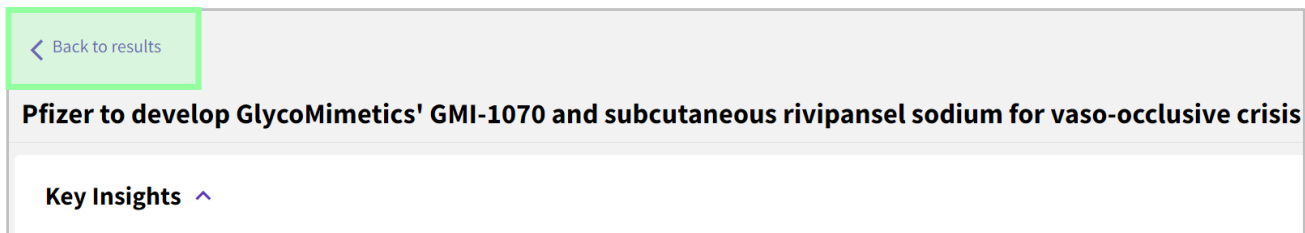
- Associated Drugs: rivipansel sodium (subcutaneous formulat), rivipansel sodium (intravenous formulati)
- Select the drug: rivipansel sodium (intraveno...)

rivipansel sodium (intravenous formulation), Glycomimetics

- Actions: E selectin antagonist; L selectin antagonist; P selectin antagonist; Cell adhesion molecule inhibitor; Anticancer; Anti-inflammatory; Platelet aggregation inhibitor
- Technologies: Intravenous formulation; Infusion; Small molecule therapeutic
- Highest Phase (Deal Start Date): Phase 2 Clinical
- Highest Phase (Current): Discontinued
- Regulatory Designations: Fast Track, Orphan Drug

Support

9. Click **Back to results** to return to the table.

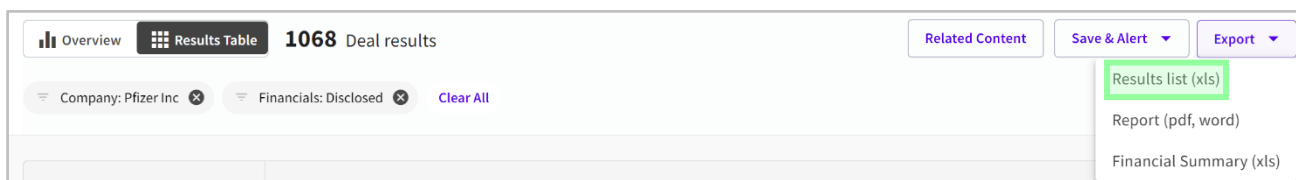


[Back to results](#)

Pfizer to develop GlycoMimetics' GMI-1070 and subcutaneous rivipansel sodium for vaso-occlusive crisis

Key Insights ^

10. Click **Export** to download data to analyze offline. Select **Results list (xls)** for Excel format.



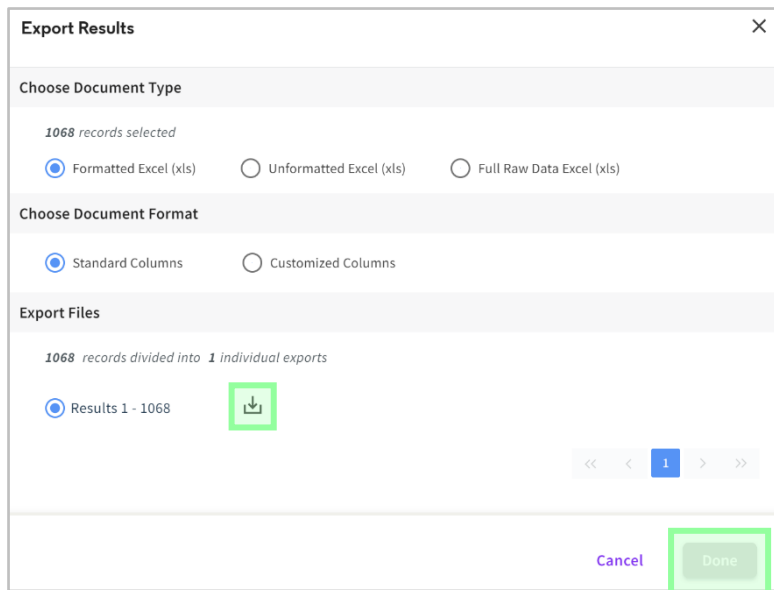
Overview Results Table 1068 Deal results

Company: Pfizer Inc Financials: Disclosed Clear All

Related Content Save & Alert Export

Results list (xls)
 Report (pdf, word)
 Financial Summary (xls)

Select the relevant options, click the download icon and click **Done**.



Export Results X

Choose Document Type

1068 records selected


☒ Formatted Excel (xls)
 ☐ Unformatted Excel (xls)
 ☐ Full Raw Data Excel (xls)

Choose Document Format

☒ Standard Columns
 ☐ Customized Columns

Export Files

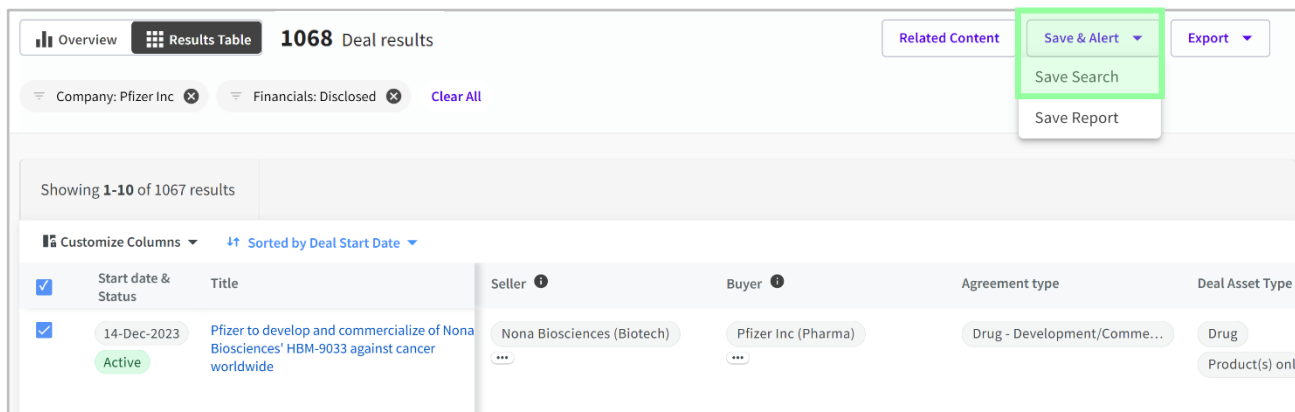
1068 records divided into 1 individual exports

☒ Results 1 - 1068
 

<< < 1 > >>

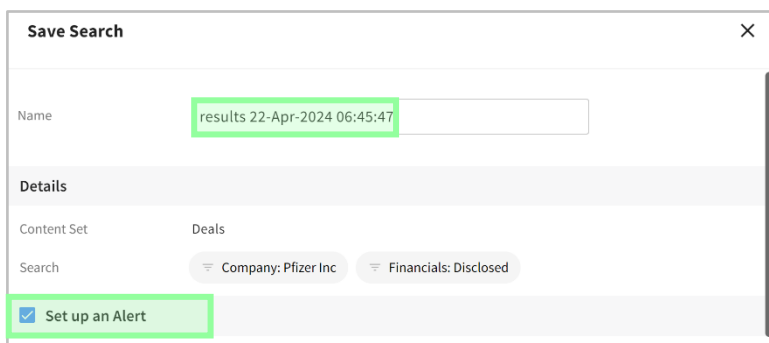
Cancel Done

- Click **Save & Alert** to save your search and create an alert. Cortellis can automatically notify you of new deals and updates to existing deals. Select **Save Search**.

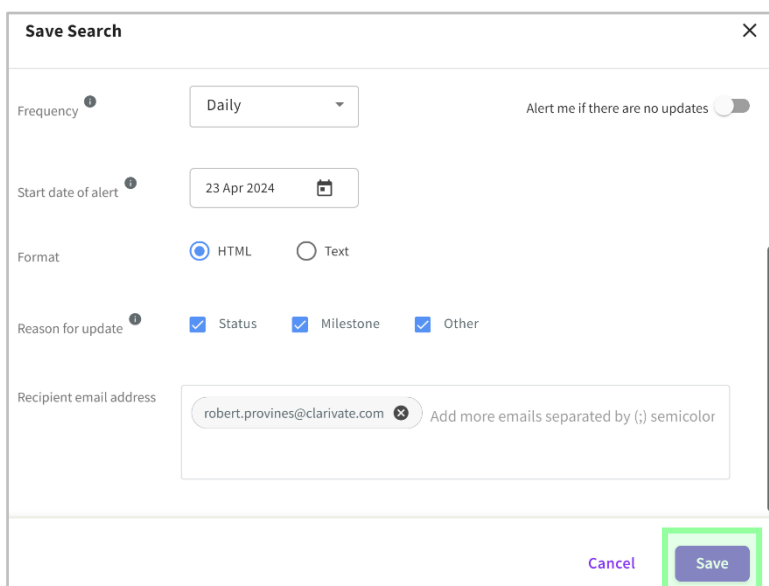


The screenshot shows the 'Results Table' tab with 1068 deal results. The search filters are 'Company: Pfizer Inc' and 'Financials: Disclosed'. The 'Save & Alert' dropdown menu is open, showing options: 'Save Search' (highlighted), 'Save Report', and 'Related Content'. Below the menu, a table of results is visible, including columns for Start date & Status, Title, Seller, Buyer, Agreement type, and Deal Asset Type. The first result is for Pfizer Inc, dated 14-Dec-2023, with the title 'Pfizer to develop and commercialize of Nona Biosciences' HBM-9033 against cancer worldwide'.

- Change the name if desired and select **Set up an Alert**. Scroll down and set the alert parameters. You can modify the frequency and start date, choose the reason for update and add colleagues to the alert.



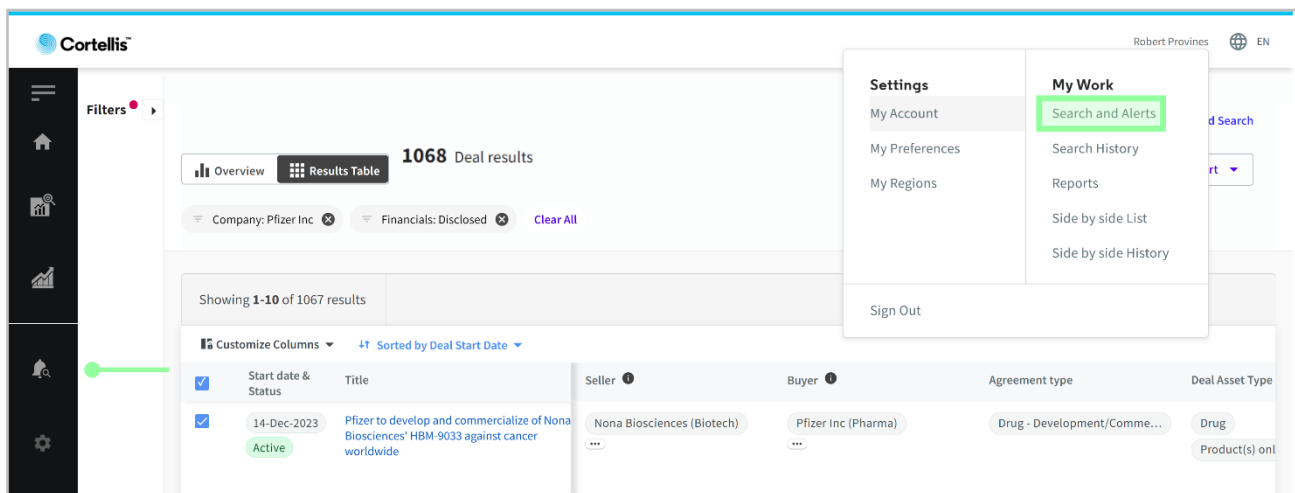
The 'Save Search' dialog box is shown. The 'Name' field contains 'results 22-Apr-2024 06:45:47'. The 'Details' section shows 'Content Set: Deals' and 'Search: Company: Pfizer Inc, Financials: Disclosed'. The 'Set up an Alert' checkbox is checked and highlighted.



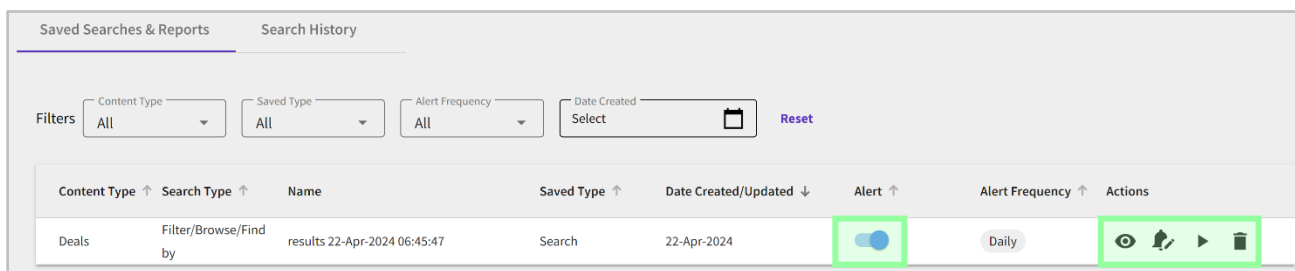
The 'Save Search' dialog box is shown with alert parameters configured. The 'Frequency' is set to 'Daily'. The 'Start date of alert' is '23 Apr 2024'. The 'Format' is set to 'HTML'. The 'Reason for update' checkboxes for 'Status', 'Milestone', and 'Other' are all checked. The 'Recipient email address' field contains 'robert.provines@clarivate.com'. The 'Save' button is highlighted.

Click **Save** when finished.

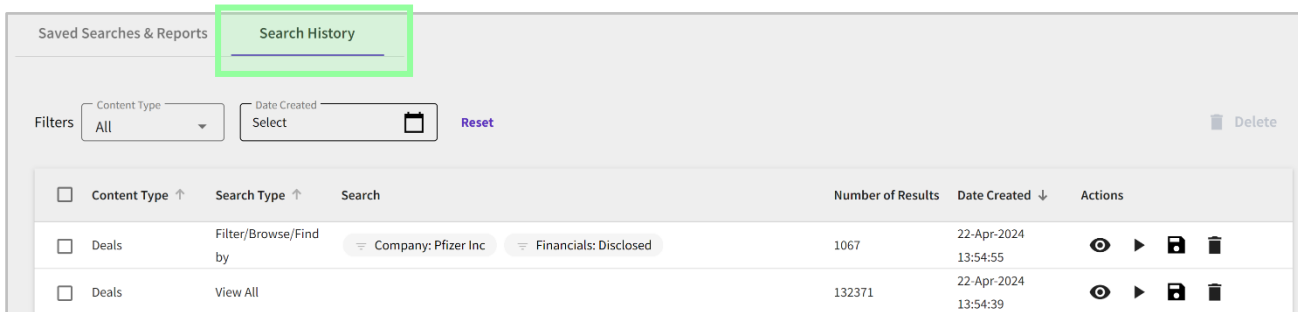
13. Access saved searches and alerts from the left-side navigation bar or the user profile menu.



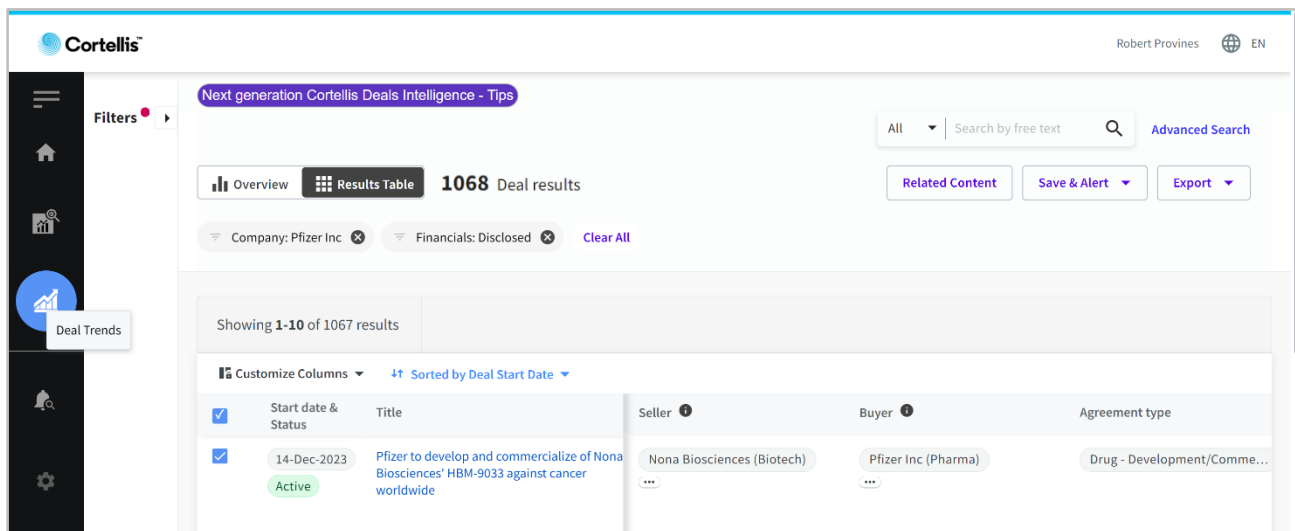
You can turn an alert off, view the alert details, change the settings, re-run the search or delete it.



You can also use the Search History to access your previous 1,000 searches, even if you didn't save them.



14. Cortellis Deals Intelligence includes two additional modules that can be accessed from the left-side navigation bar. Deal Trends provides 19 charts for understanding the deals landscape over time.



Next generation Cortellis Deals Intelligence - Tips

Filters

Overview Results Table 1068 Deal results

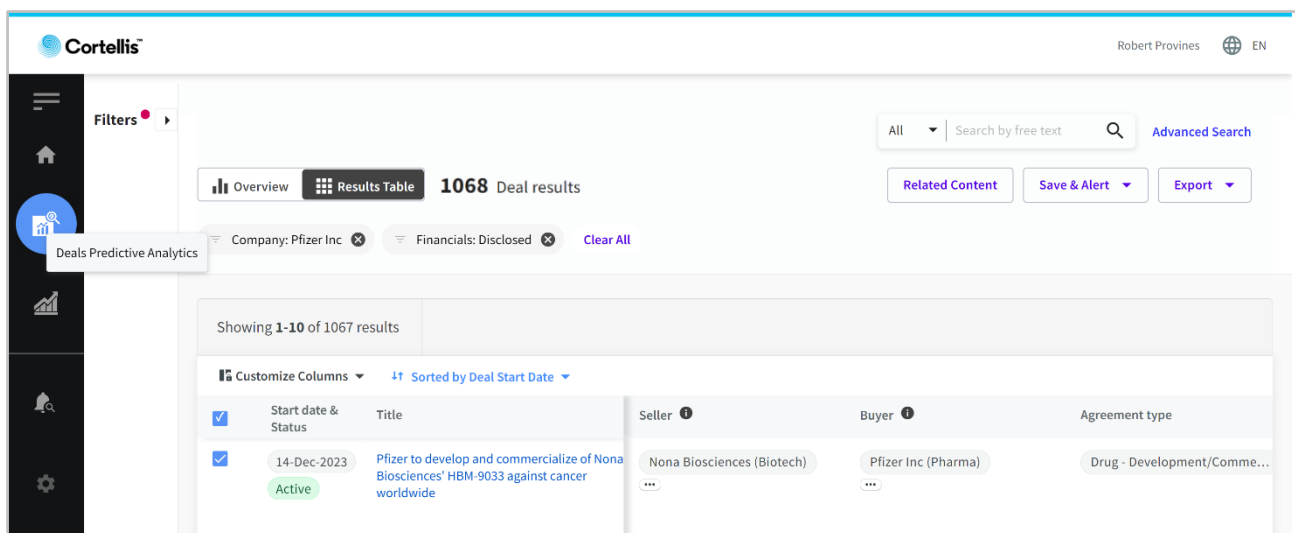
Company: Pfizer Inc Financials: Disclosed Clear All

Showing 1-10 of 1067 results

Customize Columns Sorted by Deal Start Date

Start date & Status	Title	Seller	Buyer	Agreement type
14-Dec-2023 Active	Pfizer to develop and commercialize of Nona Biosciences' HBM-9033 against cancer worldwide	Nona Biosciences (Biotech)	Pfizer Inc (Pharma)	Drug - Development/Comme...

Deals Predictive Analytics uses artificial intelligence and machine learning to predict deal values by phase at signing.



Next generation Cortellis Deals Intelligence - Tips

Filters

Overview Results Table 1068 Deal results

Company: Pfizer Inc Financials: Disclosed Clear All

Showing 1-10 of 1067 results

Customize Columns Sorted by Deal Start Date

Start date & Status	Title	Seller	Buyer	Agreement type
14-Dec-2023 Active	Pfizer to develop and commercialize of Nona Biosciences' HBM-9033 against cancer worldwide	Nona Biosciences (Biotech)	Pfizer Inc (Pharma)	Drug - Development/Comme...

For more information contact Customer Service at [LS Product Support](#).